

DISTRICT
Project

Gadsden Independent School District
RFP for E-Rate Services and Products

INTERNAL CONNECTIONS -UPS

Weighting

Technical 50
(Combination of Criteria)

Date February 21, 2024

RFP# 23-24-119

Price 50

Interview

Offerors	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Rater #1				
Technical Proposal	35.00	39.00	46.00	43.00
Price	41.87	50.00	38.14	43.52
Subtotal	76.87	89.00	84.14	86.52
Rater #2				
Technical Proposal	43.00	38.00	45.00	48.00
Price	41.87	50.00	38.14	43.52
Subtotal	84.87	88.00	83.14	91.52
Rater #3				
Technical Proposal	31.00	41.00	27.00	41.00
Price	41.87	50.00	38.14	43.52
Subtotal	72.87	91.00	65.14	84.52
Total for Tech Prop	109.00	118.00	118.00	132.00
Tot for Tech & Price	234.61	268.00	232.42	262.56
Interviews				
Rater #1				
Rater #2				
Rater #3				
Subtotal				
Total Tech, Price & Int	234.61	268.00	232.42	262.56
Final Rank	3	1	4	2

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Price Info				
Low Price	\$48,985.00	\$48,985.00	\$48,985.00	\$48,985.00
Contractor's Price	\$58,501.80	\$48,985.00	\$64,216.44	\$56,280.00
Points	41.87	50.00	38.14	43.52

Points for price is figured by dividing the low price by the contractor's price and multiplying by 50. So the lowest price receives 50 pts and so on.

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
	\$58,501.80	\$48,985.00	\$64,216.44	\$56,280.00
Total	\$58,501.80	\$48,985.00	\$64,216.44	\$56,280.00
GRT of 8.725%			\$0.00	\$0.00
Total with GRT	\$58,501.80	\$48,985.00	\$64,216.44	\$56,280.00

DISTRICT Gadsden Independent School District
 Project RFP for E-Rate Services and Products
 RUCKUS WIRELESS DISTRICT WIDE
 Weighting Technical 50
 (Combination of Criteria)

Date February 21, 2024

RFP# 23-24-119

Price 50

Interview

Offerors	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Rater #1				
Technical Proposal	30.00	39.00	0.00	38.00
Price	27.78	13.64	0.00	50.00
Subtotal	57.78	52.64	0.00	88.00
Rater #2				
Technical Proposal	29.00	36.00	0.00	46.00
Price	27.78	13.64	0.00	50.00
Subtotal	56.78	49.64	0.00	96.00
Rater #3				
Technical Proposal	27.00	36.00	0.00	40.00
Price	27.78	13.64	0.00	50.00
Subtotal	54.78	49.64	0.00	90.00
Total for Tech Prop	86.00	111.00	0.00	124.00
Tot for Tech & Price	169.34	151.92	0.00	274.00
Interviews				
Rater #1				
Rater #2				
Rater #3				
Subtotal				
Total Tech, Price & Int	169.34	151.92	0.00	274.00
Final Rank	2	3	0	1

Price Info	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Low Price	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00
Contractor's Price	\$2,700.00	\$5,500.00	\$0.00	\$1,500.00
Points	27.78	13.64	#DIV/0!	50.00

Points for price is figured by dividing the low price by the contractor's price and multiplying by 50. So the lowest price receives 50 pts and so on.

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
	\$2,700.00	\$5,500.00		\$1,500.00
Total	\$2,700.00	\$5,500.00	\$0.00	\$1,500.00
GRT of 8.725%			\$0.00	\$0.00
Total with GRT	\$2,700.00	\$5,500.00	\$0.00	\$1,500.00

DISTRICT
Project

Gadsden Independent School District
RFP for E-Rate Services and Products
Basic Maintenance - DISTRICT WIDE CABLING

Date February 21, 2024

Weighting

Technical 50
(Combination of Criteria)

RFP# 23-24-119

Price 50

Interview

Offerors	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Rater #1				
Technical Proposal	35.00	39.00	0.00	43.00
Price	24.07	32.50	0.00	50.00
Subtotal	59.07	71.50	0.00	93.00
Rater #2				
Technical Proposal	29.00	34.00	0.00	48.00
Price	24.07	32.50	0.00	50.00
Subtotal	53.07	66.50	0.00	98.00
Rater #3				
Technical Proposal	29.00	39.00	0.00	39.00
Price	24.07	32.50	0.00	50.00
Subtotal	53.07	71.50	0.00	89.00
Total for Tech Prop	93.00	112.00	0.00	130.00
Tot for Tech & Price	165.21	209.50	0.00	280.00
Interviews				
Rater #1				
Rater #2				
Rater #3				
Subtotal				
Total Tech, Price & Int	165.21	209.50	0.00	280.00
Final Rank	3	2	0	1

Price Info	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Low Price	\$4,550.00	\$4,550.00	\$0.00	\$4,550.00
Contractor's Price	\$ 9,450.00	\$ 7,000.00	\$0.00	\$4,550.00
Points	24.07	32.50	#DIV/0!	50.00

Points for price is figured by dividing the low price by the contractor's price and multiplying by 50. So the lowest price receives 50 pts and so on.

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
	\$9,450.00	\$7,000.00		\$4,550.00
Total	\$9,450.00	\$7,000.00	\$0.00	\$4,550.00
GRT of 8.725%			\$0.00	\$0.00
Total with GRT	\$9,450.00	\$7,000.00	\$0.00	\$4,550.00

DISTRICT Gadsden Independent School District
 Project RFP for E-Rate Services and Products
 Moves - Adds - Changes - (MAC) - DISTRICT WIDE CABLING
 Weighting Technical 50
 (Combination of Criteria)

Date February 21, 2024

RFP# 23-24-119

Price 50

Interview

Offerors	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Rater #1				
Technical Proposal	35.00	39.00	0.00	43.00
Price	30.00	30.48	0.00	50.00
Subtotal	65.00	69.48	0.00	93.00
Rater #2				
Technical Proposal	29.00	34.00	0.00	48.00
Price	30.00	30.48	0.00	50.00
Subtotal	59.00	64.48	0.00	98.00
Rater #3				
Technical Proposal	29.00	39.00	0.00	39.00
Price	30.00	30.48	0.00	50.00
Subtotal	59.00	69.48	0.00	89.00
Total for Tech Prop	93.00	112.00	0.00	130.00
Tot for Tech & Price	183.00	203.44	0.00	280.00
Interviews				
Rater #1				
Rater #2				
Rater #3				
Subtotal				
Total Tech, Price & Int	183.00	203.44	0.00	280.00
Final Rank	3	2	0	1

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Price Info				
Low Price	\$28,500.00	\$28,500.00	\$0.00	\$28,500.00
Contractor's Price	\$47,500.00	\$46,753.95	\$0.00	\$28,500.00
Points	30.00	30.48	0.00	50.00

Points for price is figured by dividing the low price by the contractor's price and multiplying by 50. So the lowest price receives 50 pts and so on.

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
	\$47,500.00	\$46,753.95	\$0.00	\$28,500.00
Total	\$47,500.00	\$46,753.95	\$0.00	\$28,500.00
GRT of 8.725%			\$0.00	\$0.00
Total with GRT	\$47,500.00	\$46,753.95	\$0.00	\$28,500.00

DISTRICT Gadsden Independent School District
 Project RFP for E-Rate Services and Products
 Basic Maintenance and Support - NETWORK ELECTRONICS
 Weighting Technical 50
 (Combination of Criteria)

RFP# 23-24-119
 Date February 21, 2024
 Price 50
 Interview

Offerors	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Rater #1				
Technical P	33.00	39.00	0.00	42.00
Price	46.30	22.73	0.00	50.00
Subtotal	79.30	61.73	0.00	92.00
Rater #2				
Technical P	29.00	35.00	0.00	45.00
Price	46.30	22.73	0.00	50.00
Subtotal	75.30	57.73	0.00	95.00
Rater #3				
Technical P	25.00	39.00	0.00	40.00
Price	46.30	22.73	0.00	50.00
Subtotal	71.30	61.73	0.00	90.00
Total for T	87.00	113.00		127.00
Tot for Tec	225.90	181.19		277.00
Interviews				
Rater #1				
Rater #2				
Rater #3				
Subtotal				
Total Tech	225.90	181.19	0.00	277.00
Final Rank	2	3		1

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Price Info				
Low Price	\$9,375.00	\$9,375.00	\$0.00	\$9,375.00
Contractor's Price	\$10,125.00	\$20,625.00	\$0.00	\$9,375.00
Points	46.30	22.73	#DIV/0!	50.00

Points for price is figured by dividing the low price by the contractor's price and multiplying by 50. So the lowest price receives 50 pts and so on.

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
	\$10,125.00	\$20,625.00		\$9,375.00
Total	\$10,125.00	\$20,625.00	\$0.00	\$9,375.00
GRT of 8.725%			\$0.00	\$0.00
Total with GRT	\$10,125.00	\$20,625.00	\$0.00	\$9,375.00

District: Gadsden Independent School District
 Project: RFP for E-Rate Services and Products
 Weighting: Technical 50 (Combination of Criteria)
 Basic Maintenance and Support - 1 YR NETWORK ELECTRONICS

Date: February 21, 2024

RFP# 23-24-119

Price 50

Interview

Offerors	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Rater #1				
Technical Proposal	33.00	39.00		42.00
Price	39.93	44.49	0.00	50.00
Subtotal	72.93	83.49	0.00	92.00
Rater #2				
Technical Proposal	29.00	35.00		45.00
Price	39.93	44.49	0.00	50.00
Subtotal	68.93	79.49	0.00	95.00
Rater #3				
Technical Proposal	25.00	39.00		40.00
Price	39.93	44.49	0.00	50.00
Subtotal	64.93	83.49	0.00	90.00
Total for Tech Prop	87.00	113.00	0.00	127.00
Tot for Tech & Price	206.79	246.47	0.00	277.00
Interviews				
Rater #1				
Rater #2				
Rater #3				
Subtotal				
Total Tech, Price & Int	206.79	246.47	0.00	277.00
Final Rank	3	2		1

Price Info	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Low Price	\$126,950.86	\$126,950.86	\$0.00	\$126,950.86
Contractor's Price	\$158,951.01	\$142,668.74	\$0.00	\$126,950.86
Points	39.93	44.49	#DIV/0!	50.00

Points for price is figured by dividing the low price by the contractor's price and multiplying by 50. So the lowest price receives 50 pts and so on.

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
	\$158,951.01	\$142,668.74		\$126,950.86
Total	\$158,951.01	\$142,668.74	\$0.00	\$126,950.86
GRT of 8.725%			\$0.00	\$0.00
Total with GRT	\$158,951.01	\$142,668.74	\$0.00	\$126,950.86

DISTRICT Gadsden Independent School District
 Project RFP for E-Rate Services and Products
 Weighting Basic Maintenance and Support - 3 YR NETWORK ELECTRONICS
 Technical 50
 (Combination of Criteria)

Date February 21, 2024

RFP# 23-24-119

Price 50

Interview

Offerors	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Rater #1				
Technical Proposal	33.00	39.00		42.00
Price	31.98	45.00		50.00
Subtotal	64.98	84.00	0.00	92.00
Rater #2				
Technical Proposal	29.00	35.00		45.00
Price	31.98	45.00		50.00
Subtotal	60.98	80.00	0.00	95.00
Rater #3				
Technical Proposal	25.00	39.00		40.00
Price	31.98	45.00		50.00
Subtotal	56.98	84.00	0.00	90.00
Total for Tech Prop	87.00	113.00	0.00	127.00
Tot for Tech & Price	182.94	248.00	0.00	277.00
Interviews				
Rater #1				
Rater #2				
Rater #3				
Subtotal				
Total Tech, Price & Int	182.94	248.00	0.00	277.00
Final Rank	3	2		1

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Price Info				
Low Price	\$304,950.10	\$304,950.10	\$0.00	\$304,950.10
Contractor's Price	\$476,853.03	\$338,797.85	\$0.00	\$304,950.10
Points	31.98	45.00	#DIV/0!	50.00

Points for price is figured by dividing the low price by the contractor's price and multiplying by 50. So the lowest price receives 50 pts and so on.

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
	\$476,853.03	\$338,797.85		\$304,950.10
Total	\$476,853.03	\$338,797.85	\$0.00	\$304,950.10
GRT of 8.725%			\$0.00	\$0.00
Total with GRT	\$476,853.03	\$338,797.85	\$0.00	\$304,950.10

DISTRICT
Project

Gadsden Independent School District
RFP for E-Rate Services and Products
Basic Maintenance - Fiber - District Wide

Date February 21, 2024

Weighting

Technical 50
(Combination of Criteria)

RFP# 23-24-119

Price 50

Interview

Offerors	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Rater #1				
Technical Proposal	35.00	39.00	0.00	43.00
Price	27.78	37.50	0.00	50.00
Subtotal	62.78	76.50	0.00	93.00
Rater #2				
Technical Proposal	29.00	34.00	0.00	48.00
Price	27.78	37.50	0.00	50.00
Subtotal	56.78	71.50	0.00	98.00
Rater #3				
Technical Proposal	29.00	40.00		41.00
Price	27.78	37.50	0.00	50.00
Subtotal	56.78	77.50	0.00	91.00
Total for Tech Prop	93.00	113.00	0.00	132.00
Tot for Tech & Price	176.34	225.50	0.00	282.00
Interviews				
Rater #1				
Rater #2				
Rater #3				
Subtotal				
Total Tech, Price & Int	176.34	225.50	0.00	282.00
Final Rank	3	2		1

Price Info	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Low Price	\$3,750.00	\$3,750.00	\$0.00	\$3,750.00
Contractor's Price	\$ 6,750.00	\$5,000.00	\$0.00	\$3,750.00
Points	27.78	37.50	#DIV/0!	50.00

Points for price is figured by dividing the low price by the contractor's price and multiplying by 50. So the lowest price receives 50 pts and so on.

	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
	\$6,750.00	\$5,000.00	\$0.00	\$3,750.00
Total	\$6,750.00	\$5,000.00	\$0.00	\$3,750.00
GRT of 8.725%			\$0.00	\$0.00
Total with GRT	\$6,750.00	\$5,000.00	\$0.00	\$3,750.00

DISTRICT: Gadsden Independent School District
 Project: RFP for E-Rate Services and Products

	Date February 21, 2024
RFP# 23-24-119	

Weighting

Technical (Combination of Criteria)	50	Price	50	Interview
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	Access Communications	ANM	ConvergeOne	Plan B Networks, Inc.
Internal Connections - UPS		\$ 48,985.00		
Ruckus Wireless District Wide				\$ 1,500.00
Basic Maintenance - District Wide Cabling				\$ 4,550.00
Moves-Adds-Changes (MAC) - District Wide Cabling				\$ 28,500.00
Basic Maintenance & Support - Network Electronics				\$ 9,375.00
Network 1 Year Support				\$ 126,950.86
Network 3 Year Support				\$ 304,950.10
Basic Maintenance - Fiber - District Wide				\$ 3,750.00
Subtotal	\$ -	\$ 48,985.00	\$ -	\$ 479,575.96