

**Cynthia Nava** Superintendent P.O. Drawer 70 Anthony, New Mexico 88021 (505) 882-6200



#### GADSDEN INDEPENDENT SCHOOL DISTRICT PRE-REGISTRATION INFORMATION

Dear Parents,

We encourage you to review this handbook, along with A Guide to Career Clusters and Pathways, with your son/daughter concerning the requirements and course offerings, and then assist your child in developing a schedule for next year.

Students who plan to enroll in the Gadsden Independent School District should check this handbook carefully before completing the pre-registration work sheet. This handbook contains information concerning registration and graduation requirements, and A Guide to Career Clusters and Pathways contains descriptions of each course taught in the high schools. Information regarding college requirements, college tests, financial aid, scholarships, and career objective plans may be acquired from your counselor.

Students should be very careful in their selection of courses. Choice of courses at this time will determine the master schedule to be devised for the next school year. Requests will determine what courses will be offered and the number of class sections for each course. Careful course selection helps the student obtain the courses wanted.

Parents, you are encouraged to use this pre-registration handbook and the Guide to discuss and assist your child in the selection of courses. Your involvement in this process of course selection will greatly aid your child in making appropriate choices for their academic program toward graduation. Please feel free to call the school if you desire further information.

Sincerely,

Cynthia Nava, Superintendent



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# Planning Your Future: Career Pathways

This guidebook is designed to help you select courses during your high school years that will support your future education and employment plans. The majority of employment opportunities that provide people with a "living wage" require specific skills and education beyond high school. Determining which direction to go is not always easy, and at the end of your 12<sup>th</sup> grade year you will have lots of options. A way to look at this process is to imagine a highway system. Presently, the road has been pre-planned for you and you have had very little choice in what route you take to complete this first leg of the journey. You begin school in kindergarten and then you complete at 12<sup>th</sup> grade. After graduation, the road branches off in many directions. Consider them on-ramps to a new horizon of opportunity. There is a road leading to a 4-year university, another to the military or to a Community College. Once you leave high school, there are plenty of options, and you may find that you get on and off the "educational on-ramp" at many times in your life.

Another choice that you may make many times in your life is deciding what you want to do with your life in terms of your career. The world of work is divided into sixteen broad categories called clusters, such as Education and Training or Human Services. With each cluster there are pathways or different categories that employ people in different occupations. For example, in Education and Training there are three pathways: Administration and Administrative Support, Professional Support Services, and Teaching/Training. Within the Teaching/ Training pathway there are careers such as elementary teachers, coaches, and child care workers. This guide contains information about all sixteen clusters and which courses are offered at one or more of the high schools that you can take to start working towards your future occupation. Some even offer the opportunity to earn credentials while you are still in high school that can help you get a job when you graduate. Other clusters have pathways that connect you to the Dona Ana Branch Community College while you are still in high school and allow you to get an early start on the advanced education you will need for your career choice.

To help you decide on your "pathway" there are several tools that are available to you. First of all, your I-CAT advisor will guide you through the process of exploring and selecting a career cluster and pathway, in addition to helping you with Pre-Registration. Another tool is the *Career Cruising*<sup>TM</sup> online program, available at school or at home: **www.careercruising.com**. *Career Cruising*<sup>TM</sup> provides a Career Matchmaker, a section for exploring careers, another for exploring colleges and universities, and a Career Portfolio Tool, which allows you to store your interest inventory, build a resume, and document all your school, volunteer, and extracurricular activities. Finally, there is the One-Stop Career Center, which has plenty of information about different career options; what type of education, degree and/or certification is required; salaries; and future forecasts for employment.



This book is organized according to the sixteen clusters described on the next two pages, with course descriptions for each cluster. If you want to find a course quickly, check the back of the book for the index. It will tell you where you can find a specific course.

Take your time and make good decisions when you choose your courses. You can always change your pathway or cluster. Part of being a high school student is about exploring options. The intention of this book is to give you some ideas to think about as you continue your journey towards a productive and fulfilling life.

	The Sixteen Career Clusters
iculture, Food & Natural Resources	The production, processing, marketing, distribution, financing, and develop- ment of agricultural commodities and resources including food, fiber, wood products, natural resources, horticulture, and other plant and animal prod- ucts/resources.
Architecture & Construction	Careers in designing, planning, managing, building and maintaining the built environment.
A/V Technology Communications	Designing, producing, exhibiting, performing, writing, and publishing multime- dia content including visual and performing arts and design, journalism, and entertainment services.
Administration	Business Management and Administration careers encompass planning, orga- nizing, directing and evaluating business functions essential to efficient and productive business operations. Business Management and Administration career opportunities are available in every sector of the economy.
Training	Planning, managing and providing education and training services, and re- lated learning support services.
Timance	Planning, services for financial and investment planning, banking, insurance, and business financial management.
Administration	Executing governmental functions to include Governance; National Security; Foreign Service; Planning; Revenue and Taxation; Regulation; and Manage- ment and Administration at the local, state, and federal levels.
alth Science	Planning, managing, and providing therapeutic services, diagnostic services, health informatics, support services, and biotechnology research and devel- opment.
Spitality & Tourism	Hospitality & Tourism encompasses the management, marketing and op- erations of restaurants and other foodservices, lodging, attractions, rec- reation events and travel related services.
in the formation Technology	Preparing individuals for employment in career pathways that relate to families and human needs.
<b>Services</b>	Building Linkages in IT Occupations Framework: For Entry Level, Technical, and Professional Careers Related to the Design, Development, Support and Management of Hardware, Software, Multimedia, and Systems Integration Services.
97 av, Public Safety, Corrections & Security	Planning, managing, and providing legal, public safety, protective services and homeland security, including professional and technical support services.
mufacturing	Planning, managing and performing the processing of materials into interme- diate or final products and related professional and technical support activi- ties such as production planning and control, maintenance and manufactur- ing/process engineering.

Sales & Service	Planning, managing, and performing marketing activities to reach organ- izational objectives.
Figureering & Mathematics	Planning, managing, and providing scientific research and professional and technical services (e.g., physical science, social science, engineering) including laboratory and testing services, and research and development services.
ransportation, Distribution & Logistics	Planning, management, and movement of people, materials, and goods by road, pipeline, air, rail and water and related professional and techni- cal support services such as transportation infrastructure planning and management, logistics services, mobile equipment and facility mainte- nance.

### Courses Required For Graduation

The following courses are required for all students to meet New Mexico and District graduation requirements

	9th Grade Required Courses					
English 1	Algebra 1	Integrated Science 1		vernment conomics	Physical Education/ Health 1	Foreign Language
	R <b>/TITLE:</b> 10	014144/1001215	2/ English 1 (E	nglish1)		
PREREQUISITE/GR	ADE: No	one/ Grades 9, 10,	11,12			
CREDIT	1					
narrative, exposite	Build on your prior knowledge of good writing elements, especially word choice and conventions, to create narrative, expository, persuasive, and analytical/evaluative essays. Examine the elements of persuasion used in the media. Use reading, writing, speaking, and listening to explore the major genres and themes of literature.				suasion used in	
COURSE NUMBER/TITLE:20314131/20312111/ Algebra 1 (Algebra 1)PREREQUISITE/GRADES:None/ Grades 9, 10, 11, 12CREDIT:1						
Study the propert	e equations and	ions of the real numb d inequalities; translo				
		7414113/1741211		Science 1	(IntegSci1)	
PREREQUISITE/GR	ADES: N	one/ Grades 9, 10,	11,12			
CREDIT:	1					
		gy, and reasoning to ecosystems; cell struc				
COURSE NUMBER	R/TITLE: 22	7394142/2739214	2/ US Gover	nment and E	<b>conomics</b> (USGovt/E	Econ)
PREREQUISITE/GR	ADES: Te	eacher, counselor rec	commendation	ı / Grades	9, 10, 11, 12	
CREDIT:	1					
		Study the structure on ntemporary U.S. issue		ate and loc	al U.S. government,	the principles of
	COURSE NUMBER/TITLE:23054110/23052110/ Physical Education 1 (PhysEdHealt1)PREREQUISITE/GRADES:None/ Grades 9, 10, 11, 12CREDIT:1					
Participate in vari	ous physical ac	tivities to help devel	lop fitness and	d personal	health awareness.	
	,	2524101/1252210		on-Native Sp	<b>seakers 1</b> (SpanNonl	Nativ1)
PREREQUISITE/GR	ADES: No	one/ Grades 9, 10,	11,12			
CREDIT:	1					
Learn the basic skills – listening, speaking, reading, and writing – and the basic structures of Spanish within a cul- tural context, with emphasis placed on oral and written communication skills.						
COURSE NUMBER PREREQUISITE/GR CREDIT:		2714101/1271210 one/ Grades 9, 10,		r Native Spe	e <b>akers 1</b> (SpanNatiS	pk1)
Reinforce, support, and, enhance your native speaking knowledge. Also, learn Spanish grammar through literature and composition. <u>Taught in Spanish ONLY</u>						
		2724101/1274210				pk2)
PREREQUISITE/GR	ADES: S	DES: Spanish for Native Speakers I/ Grades 9, 10, 11, 12				
CREDIT:						
Painforce and expand your native-speaker knowledge of the Spanish language, with emphasis on the study of						

#### 9th Grade Required Courses

Reinforce and expand your native-speaker knowledge of the Spanish language, with emphasis on the study of Spanish grammar through literature and composition. **Taught in Spanish ONLY** 

	10th	Grade Required C	ourses	
English 2	Geometry	Integrated Science 2	New Mexico History and Geography	Foreign Language
COURSE NUMBER/TIT	TLE: 10024144/10	022152/ <b>English 2</b> (Eng	lish2)	
PREREQUISITE/GRADE	English 1, or Ho	onors English I/ Grades	9, 10, 11, 12	
CREDIT <b>1</b> Learn about the alternate aims and audiences of informational and argumentative writings through questioning, analysis, and evaluation; apply to your own writing of problem/solution, argumentative, and critical essays. Study literature of various genres, developing the skills to determine the author's intent and to recognize the techniques used to achieve that goal; apply these techniques in your own speaking and writing.				critical essays. Study
COURSE NUMBER/TIT PREREQUISITE/GRADE CREDIT:		03 <i>42110 / <b>Geometry</b> (G</i> ades 9, 10, 11, 12	eometry)	
Through an abstract, f and use of logic; geon rules of congruence, sin	netry as an axiomatic s milarity, parallelism, an	properties of plane and ystem including the study d perpendicularity; and nd transformational geo	y of postulates, theorem rules of angle measure	s, and formal proofs;
COURSE NUMBER/TIT PREREQUISITE/GRADE CREDIT:	, , , , , , , , , , , , , , , , , , ,	7412114/ <b>Integrated Sc</b> Grades 10, 11, 12	ience 2 (IntegSci2)	
		oning to investigate cher tion of earth; and scale		
COURSE NUMBER/TI	TLE: 27174142/27	27174142/27172142/ <b>New Mexico History</b> (NMHistory)		
PREREQUISITE/GRADE	S: None/ Grades	None/ Grades 9, 10, 11, 12		
CREDIT:	1			
		he cultural, economic, a at New Mexico plays in		
COURSE NUMBER/TIT PREREQUISITE/GRADE		E: 12724101/12742101/ Spanish for Native Speakers 2 (SpanNatiSpk2)		atiSpk2)
CREDIT:	1			
		nowledge of the Spanisl position. <u>Taught in Span</u>		sis on the study of
COURSE NUMBER/TIT PREREQUISITE/GRADE	<b>–</b>	2532101/ <b>Spanish Non-I</b> lative Speakers 1/ Gra		NonNativ2)
CREDIT:	1			
your appreciation for		is on sustained communic peaking countries, while		
COURSE NUMBER/TIT PREREQUISITE/GRADE CREDIT:		2732101/ <b>Advanced Spa</b> Speakers 2/ Grades S		<b>3</b> (AdvSpanNat3)
composition, public spe	eaking, performance, a	uage skills (reading, wri nd presentation. Study t ational levels. <u>T<b>aught in</b></u>	he cultures and tradition	

COURSE NUMBER/TITLE:	12544101 / <b>Spanish 3</b> (Spanish3)
PREREQUISITE/GRADES:	Span Non-Nat Speak 2, Span Nat Speak 2, or Adv. Span III/ Grades 10, 11, 12
CREDIT:	1

Continue to develop communicative skills, with an emphasis on sustained communication, both oral and written. Enhance your appreciation for the culture of Spanish speaking countries, while experiencing the use of Spanish both in classroom management and in teaching concepts.

### 11th Grade Required Courses

English 3	Algebra 2	Choice of <b>One</b> of the following: Integrated Science 3 - Biology Integrated Science 3 - Physics Integrated Science 3 - Chemistry	US History and Geography	Communication Skills Or 3rd Level of Modern Language		
	COURSE NUMBER/TITLE: 10034145/10032153/ English 3 (English3)					
PREREQUISITE/GRADE: Grades 10, 11 CREDIT 1						
Continue to develop your writing and speaking skills, using clear, logical thinking, word choice, voice, and correct usage to write analytical and argumentative essays. Learn the techniques of writing research papers. Read and critically analyze works of literature, focusing on literary conventions and stylistic devices, in order to gain mean- ing, develop thematic connections, and synthesize ideas.						
COURSE NUMBER	204 z/TITLE: 204	14130/20412110/ <b>Algebra 2</b> (Algeb	ra2)			
PREREQUISITE/GR	ADES: Geo	ometry/ Grade 10, 11, 12				
CREDIT:	1					
Learn field properties and theorems; set theory; operations with rational and irrational expressions; factoring of rational expressions; in-depth study of linear equations and inequalities; quadratic equations; solving systems of linear and quadratic equations; the complex number system; graphing of constant, linear, and quadratic equations; conic sections; properties of higher degree equations and operations with rational and irrational exponents.						
•		14124/ Integrated Science 3 - Chemist grated Science 2, Algebra I, / Grades				
Explore and extend	d chemistry conce	epts and topics studied in Integrated So	cience 1 and 2.			
COURSE NUMBER	/ <b>TITLE.</b> 173	14114/ Integrated Science 3—Physics	(IS3-Physics)			
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Integrated Science 2., Algebra 2/ Grades 10, 11, 12				
PREREQUISITE/GRADE: Integrate CREDIT 1		g	,			
Explore and extend	d physics concep	ts and topics studied in Integrated Scie	nce 1 and 2.			
	/ <b>TITLE.</b> 171	24114/17122113/ Integrated Science	e <b>3 - Biology</b> (IS3	B-Biology)		
		gr. Sci. 1 & 2/ Grades 9, 10, 11, 12				
PREREQUISITE/GR CREDIT:		, , , . , , ,				
	hiological conc	epts and topics studied in Integrated S	cience 1 and 2.			
COURSE NUMBER	·/···==·	94142/27292142/ U.S. History/Geog	raphy (USHistory)	Geo)		
PREREQUISITE/GR	ADES: Non	e/ Grades 9, 10, 11, 12				
CREDIT:	1					
Examine the history and impact of major eras, events, and individuals in United States History since the Civil War and Reconstruction. Included within this course is U.S. Geography to support geographical concepts as they relate to the understanding of the development of the United States.						
	,	44255/10742152/ Communication Sl	kills/Career Educa	t <b>ion</b> (ComSkil/Car)		
, -		lish 1, English 2				
CREDIT 1 Learn communication skills—reading, writing, speaking, and listening—with application to real-life situations in the world of work and study beyond high school. Write resumes, applications, business letters, and other practical forms. Give effective speeches and presentations that reflect your knowledge of the importance of purpose, audience, and appropriate voice. [EITHER THIS COURSE OR LEVEL 3 OF A FOREIGN LANGUAGE CAN FULFILL COMMUNICATION SKILLS REQUIREMENT.] (NM 22-13-1.1 of the New Mexico Statutes)						

English 3	Algebra 2	Choice of <b>One</b> of the following: Integrated Biology 3 Integrated Physics 3 Integrated Chemistry 3	US History and Geography	Communication Skills Or 3rd Level of Modern Language
		/12732101/ <b>Advanced Spanish fo</b> ative Speakers 2/ Grades 9, 10, 1		<b>3</b> (AdvSpanNat3)

#### 11th Grade Required Courses - Continued

CREDIT:

CREDIT:

Develop your advanced home/heritage language skills (reading, writing, listening and speaking) using literature, composition, public speaking, performance, and presentation. Study the cultures and traditions related to the target language at the regional, national and international levels. Taught in Spanish ONLY

#### COURSE NUMBER/TITLE: PREREQUISITE/GRADES:

12544101 / Spanish 3 (Spanish3)

Span Non-Nat Speak 2, Span Nat Speak 2, or Adv. Span III/ Grades 10, 11, 12 1

Continue to develop communicative skills, with an emphasis on sustained communication, both oral and written. Enhance your appreciation for the culture of Spanish speaking countries, while experiencing the use of Spanish both in classroom management and in teaching concepts.

#### 12th Grade Required Courses

English 4			World History and Geography	
COURSE NUMBER/TITLE: 10044143		042154/ <b>English 4</b> (English4)	)	
PREREQUISITE/GRADE: English 3, Honor		rs English 3/ Grades 11, 12		

CREDIT

Synthesize composition and literature into a cohesive whole, writing critical and comparative literary analyses. Compose reflective writing/oral presentations that honestly and analytically describe thoughts and feelings about experiences and/or texts. Analyze the impact of the culture/period of history on a work of literature. Develop an individual research project and apply research techniques.

COURSE NUMBER/TITLE:	27064142/27062142/ World History/Geography (WorldHistGeo)
PREREQUISITE/GRADES:	None/ Grades 9, 10, 11, 12
	1

1

Learn about the major eras and important turning points in world history from the Age of Enlightenment to the present. Study geographical concepts as they relate to the understanding of the changes throughout the world.

#### Available Electives by Career Cluster

The following courses connect to one of the Sixteen Career Clusters that the Department of Labor uses to describe different occupational areas.

Agriculture and Natural Resources	Arts, AV Technology & Communication	Human Services	Health Services	Science, Technology, Engineering & Mathematics
Animal Science 1 & 2	Creative Writing	Life Skills	Anatomy & Physiology Physical Education 2	Environmental Science Astronomy

COURSE NUMBER/TITLE:	01614154/ <b>Animal Science 1</b> (AnimalSci1)
PREREQUISITE/GRADE:	None/ Grades 9, 10, 11, 12
CREDIT	<b>1</b>
COURSE NUMBER/TITLE:	01614152/ <b>Animal Science 2</b> (AnimalSci2)
PREREQUISITE/GRADE:	AS 1/ Grades 9, 10, 11, 12
CREDIT	1

Study anatomy and physiology of small livestock and other domesticated animals. Examine developmental stages and analysis of feed ration for different parts of an animal's life cycle. Identify environmental factors that affect an animal's performance. Recognize animal behaviors to facilitate working with the animal safely. Animal nutrition, health, reproduction, genetics, facilities, and marketing are all possible topics.

COURSE NUMBER/TITLE:	10214934/ Creative Writing (CreativeWrtg)
PREREQUISITE/GRADE:	English II or Instructor's Approval; <u>application required</u> /10,11,12
CREDIT	1

Have fun learning to read and write poetry, short stories, plays, and magazine articles. Become a staff member of the Literary Magazine and develop an appreciation for various genres of literature while crafting/revising your own personal voice and style of writing. Learn new computer skills, editing, design, and layout techniques. <u>Fund-raising and limited after-school commitment are required components</u>.

COURSE NUMBER/TITLE:	05134154/05132151/ Life Skills (LifeSkills)
PREREQUISITE/GRADE:	None/ Grades 9, 10, 11, 12
CREDIT	1

Become a wise consumer and a productive adult. Learn to set goals, make decisions, and prioritize; manage money and time; deal with relationships; and develop yourself. Explore among the following: practical exercises on housing selection and furnishing, meeting transportation needs, food preparation, clothing and wardrobe building, in addition to specific topics, such as insurance, taxation, and consumer protection.

COURSE NUMBER/TITLE:	17134934/17132134/ Anatomy/Physiology 1 (AnatomyPhys1)
PREREQUISITE/GRADES:	Biology 1/ Grades 10, 11, 12
CREDIT:	1

Continue to explore and extend biological concepts studied in Integrated Science 1 and 2. Topics include cells and tissues and functional systems. Compare human anatomy to that of other mammals through virtual or hands-on mammalian dissection. Develop conduct, and share at least one individual experiment to investigate a concept or topic in depth. Concepts and terminology developed in the course provide a foundation for students interested in a medical or allied health field.

COURSE NUMBER/TITLE:	23054220/ Physical Education 2 (PhysicalEd2)
PREREQUISITE/GRADES:	Phys. Ed. 1, Instructor approval/Grades 10, 11, 12
CREDIT:	1
Described and start defined as a	

Develop physical skills through individual, dual, and team activities.

#### Available Electives by Career Cluster-Continued

The following courses connect to one of the Sixteen Career Clusters that the Department of Labor uses to describe different occupational areas.

Agriculture and Natural Resources	Arts, AV Technology & Communication	Human Services	Health Services	Science, Technology, Engineering & Mathematics
Animal Science 1 & 2	Creative Writing	Life Skills	Anatomy & Physiol- ogy Physical Education 2	Environmental Science Astronomy

#### **COURSE NUMBER/TITLE:**

17514914/ Environmental Science (EvironSci)

#### PREREQUISITE/GRADE:

Biology 1/ Grades 10, 11, 12

#### CREDIT

Explore and extend environmental concepts studied in Integrated Science 1 and 2. Investigate human impact on ecosystems and propose solutions to problems. Examine current local and global issues such as recycling, water and air pollution, and conservation of living and non-living resources. Develop conduct, and share at least one individual experiment to investigate a concept or topic in depth.

COURSE NUMBER/TITLE:	17614914/17612114/ Astronomy (Astronomy)
PREREQUISITE/GRADES: CREDIT:	Phys. Sci., Algebra I/ Grades 10, 11, 12 1
CREDII:	1

1

Explore and extend space concepts studied in Integrated Science 1 and 2. Topics include the solar system; stars, galaxies, and interstellar bodies; and scientific theories about the origin and evolution of the universe. Develop conduct, and share at least one individual experiment to investigate a concept or topic in depth.

#### **Elective Courses**

COURSE NUMBER/TITLE:	08214000/ Student Aide (StudentAide)
PREREQUISITE/GRADE:	None/ Grades 12
CREDIT	1

Have the opportunity to work in one of several campus offices (front, attendance, guidance, athletic offices, in the library or audio-visual center, or with individual teachers), assisting the appropriate professionals with their duties.

COURSE NUMBER/TITLE:	08174100/ Drivers Education-Classroom Only (DriversEd)	
PREREQUISITE/GRADE:	Social Security Card/ Grades 9, 10, 11, 12	
CREDIT	1	
Become a safe driver on America's roadways by learning legal obligations and responsibility, rules of the world and traffic procedures, safe driving strategies and practices, and the physical and mental factors affecting the driver's capability (including alcohol and other drugs).		
COURSE NUMBER/TITLE:	10094911/ <b>Read 180</b> (Read180)	

COURSE NUMBER/TITLE:	10094911/ <b>Read 180</b> (Read180)
PREREQUISITE/GRADE:	None/ Grades 9-12
CREDIT	1

Improve your ability to read and comprehend material for all your classes.

COURSE NUMBER/TITLE:	10203900/ <b>Reading Intervention</b> (ReadIntervene)
PREREQUISITE/GRADE:	None/ Grades 9-12
CREDIT	1
Improve your ability to read	and comprehend material for all your classes.
COURSE NUMBER/TITLE:	08030000/08032000 <b>Study Skills</b> (StudySkills)

COURSE NUMBER/IIILE:	08030000/08032000 Study Skills (Study Skills
PREREQUISITE/GRADE:	None/ Grades 9, 10, 11, 12
CREDIT	1

Prepare for High School success. Learn from one of the following areas: Reading, such as scanning, note-taking, and outlining; library and research skills; listening, note-taking, and vocabulary skills; and test taking skills.

COURSE NUMBER/TITLE:	16060230/ Work Experience (DPAWork)
PREREQUISITE/GRADE:	Administrator Approval/ Grades 11, 12
CREDIT	1
	1 1 1.00

Apply and improve your workplace skills.

#### Student Resource Courses - (Open via a student's I.E.P.)

	10092851 / Language Arts Skills 1 (LASkills1)
	10092051 / Language Arts Skills 2 (LASkills2)
COURSE NUMBER/TITLE:	10092951 / Language Arts Skills 3 (LASkills3)
	10092000/ <b>Language Arts Skills 4</b> (LASkills4)
	10092001/ <b>Language Arts Skills 5</b> (LASkills5)
PREREQUISITE/GRADES:	None
CREDIT:	1
Study basic language skills, ir on individual abilities.	ntegrating reading, and writing, speaking and listening. Other topics are dependent
	20112851/ Math Skills 1 (MathSkills1)
	20112051/ Math Skills 2 (MathSkills2)
COURSE NUMBER/TITLE:	20112951 / Math Skills 3 (MathSkills3)
	20112000/ <b>Math Skills 4</b> (MathSkills4)
	20112001/ <b>Math Skills 5</b> (MathSkills5)
PREREQUISITE/GRADES:	None
CREDIT:	1
, <b>.</b>	ch as arithmetic using rational numbers, numeration systems and place value, basic , and apply these skills to real world problems and situations.
	10092100/ Life Skills Language Arts 1 (LfeLASkills1)
	10092110/ Life Skills Language Arts 2 (LfeLASkills2)
COURSE NUMBER/TITLE:	10092111/ Life Skills Language Arts 3 (LfeLASkills3)
	10092120/ <b>Life Skills Language Arts 4</b> (LfeLASkills4)

10092121/Life Skills Language Arts 5 (LfeLASkills5) PREREQUISITE/GRADES: None

CREDIT:

Study basic language skills, integrating reading, and writing, speaking and listening. Other topics are dependent on individual abilities.

	20112101/ Life Skills Math 1 (LfeMASkills1)
	20112110/ Life Skills Math 2 (LfeMASkills2)
COURSE NUMBER/TITLE:	20112011/ Life Skills Math 3 (LfeMASkills3)
	20112010/Life Skills Math 4 (LfeMASkills4)
	20112810/Life Skills Math 5 (LfeMASkills5)
PREREQUISITE/GRADES:	None
CREDIT:	1

1

Study general math topics, such as arithmetic using rational numbers, numeration systems and place value, basic geometry, and basic statistics, and apply these skills to real world problems and situations.

### Student Resource Courses - (Open via a student's I.E.P.)

COURSE NUMBER/TITLE:	23162110/ Adaptive Physical Education (AdaptivePE)	
PREREQUISITE/GRADES: CREDIT:	None 1	
	ies adapted to meet your specific physical fitness needs. <u>Meets high school graduation</u>	
requirement		
COURSE NUMBER/TITLE:	27392100/ <b>Community Social Studies 1</b> (CommSocStudy1) 27292100/ <b>Community Social Studies 2</b> (CommSocStudy2)	
PREREQUISITE/GRADES: CREDIT:	None 1	
Study basic community social dependent on individual abil	studies, including history, geography, government and economics. Other topics are lities.	
COURSE NUMBER/TITLE:	17002100/ Science Skills 1 (SciSkills1)	
	17002102/ Science Skills 2 (SciSkills2 )	
PREREQUISITE/GRADES:	None	
CREDIT:	1	
Study basic science topics, in dependent on individual abil	cluding biology, anatomy and physiology, earth and physical science. Other topics are lities.	
	28032000/ Community Living 1 (CommLiving1)	
COURSE NUMBER/TITLE:	28032001 / <b>Community Living 2</b> (CommLiving2) 28032004 / <b>Community Living 3</b> (CommLiving3)	
COORSE NOMBER/IIILE:	28032004/ Community Living 3 (CommLiving3) 28032005/ Community Living 4 (CommLiving4)	
	28032002/ Community Living 5 (CommLiving 5)	
PREREQUISITE/GRADES:	None	
CREDIT:	1	
Special emphasis is put on the student's relationship to the surrounding community.		
COURSE NUMBER/TITLE:	28052000/ Communication Instruction 1 (CommInstruct1) 28052001/ Communication Instruction 2 (CommInstruct2) 28052004/ Communication Instruction 3 (CommInstruct3) 28052005/ Communication Instruction 4 (CommInstruct4)	
PREREQUISITE/GRADES: CREDIT:	28052002/ <b>Communication Instruction 5</b> (Co <i>mmInstruct5</i> ) None 1	
Special emphasis is put on ine	creasing student communication skills.	
COURSE NUMBER/TITLE:	28062000/ Social Development Instruction 1 (SocialDevelop1) 28062001/ Social Development Instruction 2 (SocialDevelop2) 28062004/ Social Development Instruction 3 (SocialDevelop3) 28062005/ Social Development Instruction 4 (SocialDevelop4) 28062002/ Social Development Instruction 5 (SocialDevelop5)	
PREREQUISITE/GRADES: CREDIT:	None 1	
Special emphasis is put on in	creasing student social development skills.	
	280 12000 / Mobility Instruction 1 (Mability1)	
	28042000/ <b>Mobility Instruction 1</b> (Mobility1) 28042001/ <b>Mobility Instruction 2</b> (Mobility2)	
COURSE NUMBER/TITLE:	28042004/ Mobility Instruction 3 (Mobility3)	
	28042005/ Mobility Instruction 4(Mobility4)	
	28042002/ Mobility Instruction 5 (Mobility5)	
PREREQUISITE/GRADES:	None	
CREDIT: Special emphasis is put on in	I creasing student abilities to move about and communicate within their surrounding	

Special emphasis is put on increasing student abilities to move about and communicate within their surrounding communities.

COURSE NUMBER/TITLE:	16032153/ Career Exploration 1 (Careers 1) (CareerExp1)
PREREQUISITE/GRADES:	None
CREDIT:	1
	, priorities, aptitudes, and interests and match them with your career interests. Identify researching careers and training options of interest.
	28082000/ Work Study JTP 1 (WorkJTP1)
	28082001 / Work Study JTP 2 (WorkJTP2)
COURSE NUMBER/TITLE:	28082004/ Work Study JTP 3 (WorkJTP3)
	28082005/ <b>Work Study JTP 4</b> (WorkJTP4)
	28082002/ Work Study JTP 5 (WorkJTP5)
PREREQUISITE/GRADES:	None
CREDIT:	1
	16062000/ Work Study Campus 1 (WorkCampus1)
	16062140/ Work Study Campus 2 (WorkCampus2)
COURSE NUMBER/TITLE:	16062040/ Work Study Campus 3 (WorkCampus3)
	16062100/ Work Study Campus 4(WorkCampus4)
//	16062110/ Work Study Campus 5 (WorkCampus5)
PREREQUISITE/GRADES: CREDIT:	None 1
CREDIT:	1
	16062030/ Work Experience 1 (WorkExp1)
	16062033/ Work Experience 2 (WorkExp2)
COURSE NUMBER/TITLE:	16062043/ Work Experience 3 (WorkExp3)
	16062133/ Work Experience 4(WorkExp4)
	16062143/ Work Experience 5 (WorkExp5)
PREREQUISITE/GRADES: CREDIT:	None 1
	1
COURSE NUMBER/TITLE: PREREQUISITE/GRADES: CREDIT:	08626000/ <b>Seminar (Gifted Elective)</b> (Seminar) None <b>1</b>
CILEDII.	•

Work with your peers to investigate areas of interest. Group objectives may include improvement of research and investigatory skills, presentation skills, interpersonal skills; group process skills, and problem solving and critical thinking skills. Seminars aimed at juniors and seniors often include a college and career exploration and planning component.

#### Center for Career and Technology Education Courses

Important Note: This information is for Special Education students who attend the Center for Career and Technology Education (CCTE) in El Paso, Texas. Students who are NOT SPED students are NOT to be enrolled in these courses under any circumstances.

Based on the Individualized Plan of Education (I.E.P.), some students attend the **Center for Career and Technology Education** (CCTE) in El Paso, Texas. The following matrix translates the CCTE's courses and programs to the New Mexico ADS course numbers. The intent of this matrix is to insure that students receive appropriate credits for courses they attend at CCTE and that their transcript clearly identifies the courses/programs they were enrolled in. The italicized abbreviations under the ADS course title are what will appear on the student transcript.

CCTE Course Title	ADS Course	ADS Course Title	Maximum #
Medical Office	15147252	Medical Office (MedOffice)	4
Health Science	15037252	Allied Health Occupations 1 (AlliedHealt1)	4
Technology	15037232	Allied Health Occupations 2 (AlliedHealt2)	4
Legal Office Man-	25042150	Public Administration (PublicAdmin)	4
Law Enforcement	25132150	Criminal Justice Assisting (CriminalJust)	4
Auto Collision	09422152	Automotive Body Repair and Refinishing 1	4
Repair	09422150	Automotive Body Repair and Refinishing 2 (AutoBody2)	4
Automotive	09127250	Automotive Technology—Comprehensive 1 (AutoTechCom1)	4
Technology	09127230	Automotive Technology—Comprehensive 2	4
Diesel Technology	09157250	Diesel MechanicsGeneral 1(DieselMech1)	4
Dieser recimology	09157230	Diesel MechanicsGeneral 2 (DieselMech2)	4
Fuchian Design	05112151	Fashion Design 1 (Fashion1)	4
Fashion Design	05112150	Fashion Design 2 (Fashion2)	4
Advertising De-	13232151	Commercial Art 1 (CommArt1)	4
sign	13232150	Commercial Art 2 (CommArt2)	4
Cosmotolomy	06032150	Cosmetology 1 (Cosmetology1)	4
Cosmetology	06032130	Cosmetology 2 (Cosmetology 2)	4
Nail Technician	06062150	CosmetologyNail Technician 1(NailTech1)	4
	06062130	CosmetologyNail Technician 2 (NailTech2)	4
Culinary Arts	05087252	Culinary Arts 1 (CulinaryArt1)	4
Connury Aris	05087232	Culinary Arts 1 (CulinaryArt2)	4

CCTE Course Title	ADS Course Number	ADS Course Title	Maximum # of Credits
Hotel Restaurant	05287250	Hospitality, Tourism, and Recreation 1	4
Travel Manage- ment	05287230	Hospitality, Tourism, and Recreation 2 (Hospitality2)	4
Microcomputer	03177250	Computer Technology (ComputerTech)	4
Web Page Design	03157230	Computer Graphics (ComGraphics)	4
Telenetworking	03187250	Network Technology (NetworkTech)	4
Telecommunica-	02767230	Web Page Design (WebPagDesign)	4
Electrical	04422152	ElectricityComprehensive 1 (ElectricCom1)	4
Technology	04422132	ElectricityComprehensive 2 (ElectricCom2)	4
Engineering and Architectural	07072151	CAD Design and Software 1 (CADDesign1)	4
Drafting	07072150	CAD Design and Software 2 (CADDesign2)	4
Electronics	04527252	ElectronicsGeneral 1 (Electronics1)	4
Technology	04527232	ElectronicsGeneral 2 (Electronics2)	4
Machining	24027252	Machining 1 (Machining1)	4
Technology	24027232	Machining 2 (Machining2)	4
Robotics &	16242152	Manufacturing Systems 1 (ManufacSys1)	4
Automation	16242150	Manufacturing Systems 2 (ManufacSys2)	4
CTED Piping	04382151	Plumbing 1 (Plumbing1)	4
Trades/Plumbing	04382150	Plumbing 2 (Plumbing2)	4
CTED Carpentry	04162151	Particular Topics in Carpentry 1 (PTCarpentry 1)	4
Technology	04162150	Particular Topics in Carpentry 2 (PTCarpentry 2)	4
CTED Major Appli- ance Technology	16332150	Appliance Repair (ApplianceRep)	4
CTED Food Production	05122152	Advanced Foods (AdvFoods)	4
CTED Marketing Dynamics	18022150	Principles of Marketing (Marketing)	4
CTED Computer Exploration	16952150	Technology Education—Related Subjects (TechEdRelSub)	4
CTED Building	04732150	Building Maintenance I (BuildMaint1)	4
Maintenance I	04422132	ElectricityComprehensive 2 (ElectricCom2)	4

### Student Resource Courses - (Open via a student's I.E.P.)

### Future Pathways to be Discovered



# **Career Cluster Charts for:**

Agriculture and Renewable Natural Resources Architecture & Construction Arts, AV Technology & Communication Business Management & Administration Education and Training Finance Government & Public Administration Health Science Hospitality and Tourism Human Services Information Technology Law, Public Safety, Corrections & Security Marketing, Sales & Service Science, Technology, Engineering & Mathematics Transportation, Distribution & Logistics



The production, processing, marketing, distribution, financing, and development of agricultural commodities and resources including food, fiber, wood products, natural resources, horticulture, and other plant and animal products/resources.

Pathways	Sample Career Specialties/Occupations	
Food Products and Processing Systems	Agricultural Sales • Agricultural Communications Specialists • Business-Educators • Food Sci- entists • Meat Processors-Toxicologists • Biochemists-Nutritionists-Dieticians • Food Brokers- Food Inspectors • Meat Cutters-Meat Graders • Meat Science Researchers • Food Meal Su- pervisors • Cheese Makers • Microbiologists • Produce Buyers • Bacteriologists • Food & Drug Inspectors • Bioengineers • Biochemists • Food & Fiber Engineers • Food Processors • Storage Supervisors• Fieldman • Quality Control Specialists	
Plant Systems	Bioinformatics Specialists • Plant Breeders and Geneticists • Biotechnology Lab Technician • Soil & Water Specialists • Crop Farm Managers • Agricultural Educators • Plant Patholo- gists • Aquaculturalists • Sales Representatives • Botanists • Tree Surgeons • Education & Extension Specialists • Agricultural Journalists • Commodity Marketing Specialists • Grain Operations Superintendents • Custom Hay/Silage Operators • Forest Geneticists • Golf Course Superintendents • Greenhouse Mangers • Growers • Farmers • Ranchers	
Animal Systems	Agricultural Educators • Livestock producers • Al Technicians-Aquaculturalists • Animal Care- takers-Poultry Managers • Equine Managers-Veterinarians • Veterinary Assistants-Feedlot Specialists • Animal Scientists • Embryo Technologists • Livestock Buyers • Feed Sales Repre- sentatives • Vivarian Technicians • Wildlife Biologists • Livestock Geneticists • Animal Nutri- tionists • Dairy Producers• Livestock Inspectors • Feed Sales Specialists • Animal Health Salespersons • Meat Science Researcher • Reproductive Physiologists • Embryo Transfer Tech- nicians • Pet Shop Operators • USDA Inspectors	
Power, Structural & Technical Systems	Machine Operators • Electronics Systems Technicians • Agricultural Engineers • Agricultural Extension Engineering Specialists • Heavy Equipment Maintenance Technicians • Recycling Technicians • Waste Water Treatment Plant Operators • Equipment/Parts Mangers • Weld- ers • Machinists • Communication Technicians • Agricultural Applications Software Develop- ers/Programmers • Database Administrators • Computer Service Technical Support Techni- cians • Information Lab Specialists •GPS Technicians• Remote Sensing Specialists	
Natural Resources Systems	Cartographers • Wildlife Managers • Range Technicians • Ecologists Park Mangers • Envi- ronmental Interpreters • Fish and Game Officers Loggers • Forest Technicians • Log Graders • Pulp and Paper Manager Soil Geology Technician • Geologists • Mining Engineers Fisher- ies Technicians • Water Monitoring Technician • Hydrologists • Fish Hatchery Manager Com- mercial Fishermen • Fishing Vessel Operators • Vessel Crew	
Environmental Service Systems	Pollution Prevention and Control Managers   Pollution Prevention and Control Technicians  Environmental Sampling and Analysis Scientists/Technicians  Health and Safety Sanitarians  Environmental Compliance Assurance Managers  Hazardous Materials Handlers  Hazardous Materials Technicians / Managers  Water Environment Managers  Water Quality Managers  Waste Water Managers  Toxicologists  Solid Waste Disposers / Recyclers  Solid Waste Technician  Solid Waste Managers  Pollution  Prevention and Control Technicians  Pollution  Prevention and Control Technicians  Pollution  Prevention and Control Technicians  Pollution  Prevention  Preventin  Prevention  Preventin  Prevention  Prevention	
Agribusiness Systems	Salesperson • Sales Manager •Banker/Loan Officer • Field Representative for Bank, Insur- ance Company or Government Program • Farm Investment Manager • Agricultural Commod- ity Broker • Agricultural Economist • Farmer /Rancher/Feedlot Operator • Farm Manager • Livestock Rancher / Breeder • Dairy Herd Supervisor (DHIA) • Agricultural Products Buyer • Animal Health Products Distributor • Livestock Seller • Feed and Supply Store Manager • Produce Commission Agent • Ag Lenders• Agricultural Chemical Dealer • Field Service Rep- resentative • Chemical Sales Representative	
	Cluster Knowledge and Skills	
<ul> <li>Information 1</li> </ul>		



# Careers in designing, planning, managing, building and maintaining the built environment.

Pathways	Sample Career Specialties/Occupations	
Design/ Pre-Construction	Architect • Architectural and Civil Drafter • Drafter • Regional and Urban Planner/ Designer • Industrial Engineer • Materials Engineer • Mechanical Drafter • Environmental Designer • Civil Engineer (structural, geotechnical, transportation, etc.) • Programmer • Mechanical Engineer (HVAC, plumbing, fire protection, etc.) • Electrical Engineer (electronics, security, telecommunications) • Preservationist • Environmental Engineer (hydro engineering, acoustical, etc.) • Landscape Architect • Surveyor • Fire Prevention and Protection Engineer • Cost Estimator • Electrical and Electronic Engineering Technician • Civil Engineering Technician • Environmental Engineering Technician • Surveying and Mapping Technician •	
Construction	General Contractor/Builder • Specialty Contractor • General Contractor/Builder • Specialty Contractor • Construction Engineer • Construction Manager • Superintendent • Project Man- ager • Construction Foreman • Estimator • Project Inspector • Manufacturer's Representa- tive • Sales and Marketing Manager • Equipment and Material Manager • Scheduler • Education and Training Director/Coordinator • Safety Director • Construction Inspector • Subcontractor • Preservationist • Service Contractor • Field Supervisor • Specialty Trades Subcontractor • Mason • Construction Craft Laborer • Iron/Metalworker (structural and reinforcing) • Carpenter • System Installer • Electrician • Boilermaker • Electronic Systems Technician • Sheetmetal Worker • Security and Fire Alarm Systems Installer • Concrete Fin- isher • Glazier • Tile and Marble Setter • Landscaper/Groundskeeper • Elevator Installer • Roofer • Painter • Explosives Worker • Plasterer/Drywall • Paperhanger • Insulation Worker • Drywall Installer • Plumber • Pipe Fitter • Millwright • Heating, Ventilation, Air Conditioning and Refrigeration Mechanic • Carpet Installer • Electrician • Steamfitter •	
Maintenance/ Operations	General Maintenance Contractor • Specialty Contractor • Construction Engineer • Construc- tion Manager • Superintendent • Project Manager • Construction Foreman • Estimator • Facilities Engineer • Reliability Engineer • Environmental Engineer • Demolition Engineer • Project Inspector • Operating Engineer • Manufacturer's Representative • Sales and Marketing Manager • Equipment and Material Manager • Scheduler • Maintenance Planner/Scheduler • Maintenance Estimator • Security Controls Manager • Preservationist • Remodeler • Safety Director • Construction Inspector • Subcontractor • Service Contractor • Field Supervisor • Specialty Trades Subcontractor • Mason • Iron/Metalworker (structural and reinforcing) • Carpenter • System Installer • Electrician • Boilermaker • Cost Estimator • Sheetmetal Worker • Security and Fire Alarm System Installer • Concrete Finisher • Gla- zier • Tile and Marble Setter • Hazardous Materials Remover • Landscaper/ Groundskeeper • Elevator Installer • Paperhanger • Insulation Worker • Drywall Installer • Insulation Worker • Plumber • Pipe Fitter • Millwright • Heating, Ventilation, Air Conditioning and Refrigeration Mechanic • Carpet Installer • Electrician • Steamfitter • Terrazo Worker and Finisher • Refractory Technician • Hydro Testing Technician • Highway Maintenance Worker	
	Cluster Knowledge and Skills	
<ul> <li>Information Te</li> </ul>		



Designing, producing, exhibiting, performing, writing, and publishing multimedia content including visual and performing arts and design, journalism, and

Pathways	Sample Career Specialties/Occupations
Audio and Video Technologies	Video Systems Technicians • Video Graphics, Special Effects, and Animation • Audio- Video Designers and Engineers • Technical Computer Support Technicians • State, Film, Video, and DVD Audio-Video System Service Technicians
Printing Technologies	Graphics and Printing Equipment Operators   Lithographers and Platemakers  Computer Typography and Composition Equipment Operators
Visual Arts	Commercial Photographers - Digital, Still, Video, Film • Interior Designers • Commercial/ Residential and Home Furnishings coordinators • Graphic Designers • CAD Technicians • Fashion Illustrators • Textile Designers • Commercial Artists • Illustrators • Artists • Media Curators • Gallery Managers
Performing Arts	Production Managers • Digital, Video, Stage Cinematographers • Film/Video Editors • Dancers • Play Writers • Screen Writers • Screen Editors • Script Writers • Directors • Coaches, • Performers • Actors • Musicians • Make-Up Artists • Costume Designers • Stagecraft Designers • Lighters • Sets • Sound Effects • Acoustics • Painters
Journalism and Broadcasting	Audio/Video Operations • Control Room Technician • Station Mangers • Radio & TV An- nouncers • Publishers • Editors • Journalists • Reporters - Print, Broadcast, Other
Telecommunications Technologies	Telecommunication Technicians <ul> <li>Telecommunication Equipment</li> <li>Cable, Line Repairers/</li> </ul> <li>Installers</li> <li>Telecommunication Computer Programmers</li> <li>Systems Analysts</li>
Cluster Knowledge and Skills	
Academic Foundations * Communications * Problem Solving and Critical Thinking	

Academic Foundations
 Communications
 Problem Solving and Critical Thinking
 Information Technology Applications
 Systems
 Safety, Health and Environmental
 Leadership and Teamwork
 Ethics and Legal Responsibilities
 Employability and Career Development
 Technical Skills



Business, Management and Administration careers encompass planning, organizing, directing and evaluating business functions essential to efficient and productive business operations. Business Management and Administration career opportunities are available in every sector of the economy.

Pathways	Sample Career Specialties/Occupations	
Management	Entrepreneurs · Chief Executives · General Managers · Accounting Manager · Accounts Payable Manager · Assistant Credit Manager · Billing Manager · Business & Development Manager · Compensation & Benefits Manager · Credit & Collections Manager · Payroll Manager · Risk Manager · Operations Man- agers · Public Relations Managers · Human Resource Managers · Management Analysts · Facilities Man- agers · Association Managers · Meeting & Convention Planners · Administrative Services Managers · Sports & Entertainment Managers · Hospital Management · Government Management · Public Organiza- tion Management · Manufacturing Management · Purchasing Management · First Line Supervisors · Public Relations Specialists · Senior Managers · Management Trainees	
Business Financial Management & Accounting	Accountants · Accounting Clerk · Accounting Supervisor · Adjuster · Adjustment Clerk · Assistant Treasurer · Auditor · Bookkeeper · Budget Analyst · Budget Manager · Billing Supervisor · Cash Manager · Controller · Merger & Acquisitions Manager · Price Analyst · Top Collections Executive · Top Investment Executive · Treasurer · Chief Financial Officer · Finance Director · Certified Public Accountant · Accounts Receivable Clerk · Cost Accountant · Financial Accountant · Billing Clerk ·Payroll Accounting Clerk	
Human Resources	Human Resources Managers · International Human Resources Managers · Human Resources Coordinators · Industrial Relations Director · Compensation & Benefits Managers · Employment & Placement Managers · Employee Assistance Plan Managers · Training & Development Managers · Human Resources consultant · Corporate Trainer · Training & Development Specialists · Conciliators/Mediators/Arbitrators · Employer Relations Representatives · Labor & Personnel Relations Specialists · Affirmative Action Coordinators · Equal Employment Opportunity Specialists · OSHA/ADA Compliance Officer · Pay Equity Officers · Inter- preters & Translators · Organizational Behaviorists · Occupational Analysts · Compensation, Benefits & Job Analyst Specialists · Human Resources Information Systems Specialists · Meeting & Convention Plan- ners · Employment Interviewers, Private or Public Employment Service · Personnel Recruiters · Human Re- sources Assistants · Payroll Professional · Assignment Clerks · Identification Clerks · Human Resources Generalist · Human Resources Clerks	
Business Analysis	Systems Analyst ·E-Commerce Analyst · Requirements Specialist · Marketing Analyst · Operations Re- search Analyst · Business Consultant · Business Analyst · Budget Analyst · Product Manager · Price Analyst	
Marketing	Marketing Manager · Assistant Marketing Manager · Sales Engineer · Sales Manager · Sales Represen- tative ·Broker · Agents · Assistant Store Manager · Department Manager · Assistant Department Man- ager ·Salesperson · Customer Service Supervisor · Customer Service Consultant · Counter Person · Cus- tomer Service Clerk · Product Manager · Project Manager · Research & Development Manager · Re- search & Management Supervisor · International Marketing Manager & Supervisor · International Mer- chandising Manager & Supervisor · Marketing Manager · Property, Real Estate and Association Man- ager & Supervisor · Small Business Owner & Entrepreneur · E-commerce Manager & Entrepreneur · Wholesale & Retail buyer · International Distribution Manager · Warehouse Manager · Logistics Man- ager/Supervisor · Logistics Manager/Coordinator · Market Researcher · Marketing Information Manager · Public Relations Specialist · Public Relations Writer · Copywriter · Media coordinator · Art Director · Graphic Designer · Event Manager · Advertising Salesperson · Route Salesperson · Distribution Worker · Wholesale, Freight, Stocking, Handling, Material Moving and Packing Worker · Traffic, Shipping, & Receiving Clerk · Demonstrators and Product Promoter ·Retail Salespeople & Associate · Telemarketer	
Administrative & Information Support	Administrative Assistant · Executive Assistant · Office Manager · Administrative Support · Medial Front Office Assistant · Information Assistant · Desktop Publisher · Customer Service Assistant · Data Entry Spe- cialists · Receptionist · Communications Equipment Operator · Computer Operator · Court Reporter · Ste- nographer · Dispatcher · Shipping & Receiving Personnel · Records Processing Occupations including Library Assistant & Order Processor · Word Processor · Typists · Medical Transcriptionist · Legal Secre- taries · Paralegals	
	Cluster Knowledge and Skills	
	Academic Foundations Communications Problem Solving and Critical Thinking Information Technology Applications Systems Safety, Health and Environmental Leadership and Teamwork Ethics and Legal Responsibilities	



Planning, managing and providing education and training services, and related learning support services.

Pathways	Sample Career Specialties/Occupations	
Administration and Administrative Support	<ul> <li>Superintendents, Principals, Administrators</li> <li>Supervisors and Instructional Coordinators</li> <li>Education Researchers, Test Measurement Specialists</li> <li>College Presidents, Deans</li> <li>Curriculum Developers</li> <li>Instructional Media</li> <li>Designers</li> </ul>	
Professional Support Services	<ul> <li>Psychologists- Clinical, Developmental, Social</li> <li>Social Workers</li> <li>Parent Educators</li> <li>Counselors</li> <li>Speech-Language Pathologists and Audiologists</li> </ul>	
Teaching/Training	<ul> <li>Preschool, Kindergarten Teachers, Aids = Elementary Teachers, Aids = Secondary Teachers, Aids = Special Education Teachers, Aids = College/University Lecturers, Professors = Human Resource Trainers = Physical Trainers = Coaches = Child Care Directors = Child Care Work- ers = Child Life Specialist = Nanny = Early Childhood Teachers and Assistants = Teacher Aids = Group Workers and Assistants</li> </ul>	
Cluster Knowledge and Skills		
<ul> <li>Academic Foundations</li> <li>Communications</li> <li>Problem Solving and Critical Thinking</li> <li>Information Technology</li> <li>Applications</li> <li>Systems</li> <li>Safety, Health and Environmental</li> <li>Leadership and Teamwork</li> <li>Ethics and Legal</li> <li>Responsibilities</li> <li>Employability and Career Development "Technical Skills</li> </ul>		



Planning, services for financial and investment planning, banking, insurance, and business financial management.

Pathways	Sample Career Specialties/Occupations	
Financial & Invest- ment Planning	Personal Financial Advisor • Tax Preparation • Sales Agents, Securities, Commodities Investment Advisors • Brokerage Clerk (Assistant) • Development Officers	
Business Financial Management	Accountants • Financial Analysts • Treasurers, Controllers and Chief Revenue Agents • Auditor • Economists • Tax Examiners • Collectors • Revenue Agents	
Banking & Related Services	Credit Analyst • Loan Officers • Bill and Account Collectors • Tellers • Loan Processors • Customer Service Reps • Data Processors • Accounting • Internal Auditors • Compliance Officers • Title Researchers & Examiners • Abstractors • Credit Report Providers • Re- possession Agents • Network Services • Operations Managers • Debt Counselors	
Insurance Services	Claims Agents, Examiners, and Investigators   Claims Clerks  Insurance Appraisers  Underwriters  Actuaries  Sales Agents  Customer Service Agents  Processing Clerks  Direct Marketing	
Cluster Knowledge and Skills		
<ul> <li>Academic Foundations</li> <li>Communications</li> <li>Problem Solving and Critical Thinking</li> <li>Information Technology Applications</li> <li>Systems</li> <li>Safety, Health and Environmental</li> <li>Leadership and</li> </ul>		

Teamwork \* Ethics and Legal Responsibilities \* Employability and Career Development \* Technical Skills



Executing governmental functions to include Governance; National Security; Foreign Service; Planning; Revenue and Taxation; Regulation; and Management and Administration at the local, state, and federal levels.

Pathways	Sample Career Specialties/Occupations	
Governance	President • Vice President • Governor • Lieutenant Governor • Mayor • Cabinet Level Sec- retary (Fed./ State) • Representative (Fed/State) • Senator (Fed/State) • Assistants, Depu- ties, and Chiefs of Staff • Commissioner (County, Parish, City) • Commissioner (State Agency) • Congressional Aide • Legislative Aide • Legislative Assistant • Specialist • Lobbyist	
National Security	National Security Advisor • Staff or Field Officer • Officer/Specialist • Electronic Warfare • Operations • Combat Operations • Infantry Field Artillery • Air Defense Artillery • Spe- cial Forces • Armor • Munitions • Nuclear Weapons • Missile and Space Systems • Military Intelligence • Signals Intelligence • Surface Ship Warfare Officer • Submarine Officer • Combat Control Officer • Combat Engineer • Combat Aircraft Pilot/Crew • Airborne Warn ing/Control Specialist • Intelligence/Counterintelligence • Agent/Specialist • Intelligence Analyst	
Foreign Service	Ambassador • Foreign Service Officer • Consular Officer • Administrative Officer • Political Officer • Economic Officer • Diplomatic Courier	
Planning	Business/Enterprise Official • Chief of Vital Statistics • Commissioner • Director (Various Agencies) • Economic Development Coordinator • Federal Aid Coordinator • Census Clerk • County Director • Census Enumerator • Planner • Program Associate	
Revenue and Taxation	Assessor • Tax Auditor • Internal Revenue Investigator • Revenue Agent/Officer • Tax Ex- aminer/Assistant/Clerk • Inspector General • Tax Attorney • Tax Policy Analyst	
Regulation	Business Regulation Investigator   Chief of Field Operations  Code Inspector/Officer  Director  Equal-Opportunity Officer  Inspector Investigator/Examiner  Chief Bank Examiner  Bank Examiner  Aviation Safety Officer  Border Inspector  Cargo Inspector  Election  Supervisor  Enforcement Specialist  Immigration Officer	
Public Manage- ment and Admini- stration	City Manager • City Council • City or County Clerk • Court Administrator or Clerk • Execu- tive Director/ • Officer/Associate • Foundation • Association • Charitable Organization • Industrial Foundation • Chamber of Commerce • General Service Officer • Management Analysis Officer • Program Administration Officer	
	Cluster Knowledge and Skills	
<ul> <li>Academic Foundations</li> <li>Communications</li> <li>Problem Solving and Critical Thinking</li> <li>Information Technology Applications</li> <li>Systems</li> <li>Safety, Health and Environmental</li> <li>Leadership and</li> <li>Teamwork</li> <li>Ethics and Legal Responsibilities</li> <li>Employability and Career Development</li> <li>Technical Skills</li> </ul>		



Planning, managing, and providing therapeutic services, diagnostic services, health informatics, support services, and biotechnology research and development.

Pathways	Sample Career Specialties/Occupations
Therapeutic Services	Acupuncturist • Anesthesiologist Assistant • Art / Music / Dance Therapist(s) • Athletic Trainer • Audiologist • Certified Nursing Assistant • Chiropractor • Dental Assistant / Hygienist • Dental Lab Technician • Dentist • Dietician • Dosimetrist • EMT • Exercise Physiologist • Home Health Aide • Kinesiotherapist • Licensed Practical Nurse • Massage Therapist • Medical Assistant • Mortician • Occupational Therapist/Asst • Ophthalmic Medical Personnel • Optometrist • Orthotist/Prosthetist • Paramedic • Pharmacist/ Pharmacy Tech • Physical Therapist / Assistant • Physician (MD/DO) • Physician's Assis- tant • Psychologist • Recreation Therapist • Registered Nurse • Respiratory Therapist • Social Worker • Speech Language Pathologist • Surgical Technician • Veterinarian / Vet Tech
Diagnostics Services	Admitting Clerk • Applied Researcher • Community Services Specialists • Data Analyst Epidemiologist • Ethicist • Health Educator • Health Information Coder • Health Informa- tion Services • Healthcare Administrator • Medical Assistant • Medical Biller/Patient Fi- nancial • Services • Medical Information Technologist • Medical Librarian/Cybrarian Patient Advocates • Public Health Educator Reimbursement Specialist (HFMA) • Risk Man- agement • Social Worker • Transcriptionist • Unit Coordinator • Utilization Manager
Health Informatics	Biomedical / Clinical Engineer • Biomedical / Clinical Technician • Central Services • Environmental Health and Safety • Environmental Services • Facilities Manager • Food Service • Hospital Maintenance Engineer • Industrial Hygienist • Materials Management • Transport Technician
Support Services	Biochemist • Bioinformatics Associate • Bioinformatics Scientist • Bioinformatics Specialist • Biomedical Chemist • Biostatistician • Cell Biologist • Clinical Trials Research Associate • Clinical Trials Research Coordinator • Geneticist • Lab Assistant-Genetics • Lab Techni- cian • Microbiologist • Molecular Biologist • Pharmaceutical Scientist • Quality Assurance Technician • Quality Control Technician • Regulatory Affairs Specialist • Research Assis- tant • Research Associate • Research Scientist • Toxicologist
Cluster Knowledge and Skills	
<ul> <li>Academic Foundations</li> <li>Communications</li> <li>Problem Solving and Critical Thinking</li> <li>Information Technology Applications</li> <li>Systems</li> <li>Safety, Health and Environmental</li> <li>Leadership and</li> <li>Teamwork</li> <li>Ethics and Legal Responsibilities</li> <li>Employability and Career Development</li> <li>Technical Skills</li> </ul>	



Hospitality & Tourism encompasses the management, marketing and operations of restaurants and other foodservices, lodging, attractions, recreation events and travel related services.

Pathways	Sample Career Specialties/Occupations
Restaurants and Food/Beverage Services	<ul> <li>General Manager = Food &amp; Beverage Manager = Kitchen Manager = Catering &amp; Banquets Manager = Service Manager = Maitre'd = Restaurant = Owner = Baker = Brewer = Caterer = Executive Chef = Cook = Pastry &amp; Specialty Chef = Bartender = Restaurant Server = Banquet Server = Cocktail Server = Banquet Set-Up Employee = Bus Person = Room Service Attendant = Kitchen Steward = Counter Server = Wine Steward = Host</li> </ul>
Lodging	Front Office Manager = Executive Housekeeper = Director of Sales & Marketing = Chief Engi- neer = Director of Human Resources = Rooms Division Manager = Director of Security = Con- troller = Food & Beverage Director = Resident Manager = Director of Operations = General Manager = Regional Manager = Quality Assurance Manager = Corporate Management = Lodging Management = Owner/Franchisee Administrative Support = Uniformed Services Sup- port = Communications Supervisor = Front Desk Supervisor = Reservations Supervisor = Laundry Supervisor = Room Supervisor = Bell Captain = Shift Supervisor = Sales Professional = Night Auditor = Front Desk Employee = Valet Attendant = Bell Attendant = Door Attendant = Conci- erge = PBX Operator = Reservationists = Guestroom Attendant = Public Space Cleaner = Laun- dry Attendant = House Person = Maintenance Worker = Van Driver
Travel & Tourism	Executive Director • Assistant Director • Director of Tourism Developmen • Director of Mem- bership Development • Director of Communications • Director of Visitor Services • Director of Sales • Director of Marketing and Advertising • Director of Volunteer Services • Director of Convention and Visitors Bureau • Market Development Manager • Group Sales Manager • Events Manager • Sales Manager • Destination Manager • Convention Services Manager • Heritage Tourism Developer • Travel Agent (Commercial & Vacation) • Event Planner • Meet- ing Planner • Special Events Producer • Nature Tourism Coordinator • Tour and Travel Coor- dinator • Tourism Marketing Specialist • Transportation Specialist • Welcome Center Supervi- sor • Visitor Center Counselor • Tourism Assistant • Executive Assistant • Tour Guide • Tour Operator • Motor Coach Operator • Tour and Ticket Reservationists • Interpreter
Recreation, Amusements & Attractions	Club Manager   Club Assistant Manager  Club Instructor  Club Equipment & Facility Main- tenance  Club Scheduler  Club Event Planner  Club Membership Developer  Parks & Gar- dens Director  Parks & Gardens Activity Coordinator  Parks & Gardens Access Manage- ment  Parks & Gardens Safety & Security  Parks & Garden Ranger  Resort Trainer  Resort Instructor  Resort Equipment Maintenance  Resort Scheduler, Manager, Supervisor, Dealer, Slot Supervisor and Maintenance and Security & Safety  Fairs/Festival Event Plan- ner, supervisor, manager, promotional developer  Theme Parks/Amusement Parks Resale Department Manager, Retail Manager, Ride Operations Manager, Group Events Manager  Family Centers Manager, Equipment Operator/Maintenance  Historical /Cultural /Architectural Ecological Industrial Sites Guides/Ranger and Exhibit Developer  Museums/ Zoos/Aquariums Docent, Animal Trainer and Handler and Exhibit Developer
Cluster Knowledge and Skills	

 Information Technology Applications \* Systems \* Safety, Health and Environmental \* Leadership and Teamwork \* Ethics and Legal Responsibilities \* Employability and Career Development \* Technical Skills



# Preparing individuals for employment in career pathways that relate to families and human needs.

Pathways	Sample Career Specialties/Occupations
Early Childhood Development & Services	Directors • Childcare Facilities Assistant Directors • Childcare Facilities • Elementary School Counselors • Preschool Teachers Educators for Parents • Nannies • Teachers' Assistants • Childcare Assistants/Workers
Counseling & Mental Health Services	Industrial-Organizational Psychologists • Sociologists • School Counselors/Psychologists • Substance Abuse and Behavioral Disorder Counselors • Mental Health Counselors • Voca- tional Rehabilitation Counselors • Career Counselors • Employment Counselors • Residential Advisors • Marriage, Child and Family Counselors
Family & Community Services	Community Service Directors • Adult Day Care Coordinators • Coordinators of Volunteers • Licensed Professional Counselors • Religious Leaders Directors, Religious Activities/Education Programs • Human Services Workers • Social Services Workers • Vocational Rehabilitation Counselors • Employment Counselors • Career Counselors • Vocational Rehabilitation Ser- vice Workers • Leisure Activities Coordinators • Dieticians • Geriatric Service Workers • Adult Day Care Workers • Residential Advisors • Emergency and Relief Workers • Commu- nity Food Service Workers • Community Housing Service Workers • Social and Human Ser- vices Assistants
Personal Care Services	Barbers • Cosmetologists, Hairdressers, & Hairstylists • Shampooers, Nail Technicians, Mani- curists & Pedicurists • Skin Care Specialists/Estheticians • Electrolysis Technicians • Electrolo- gists • Funeral Directors/Morticians • Embalmers • Funeral Attendants • Personal and Home Care Aides • Companions • Spa Attendants • Personal Trainers • Massage Therapists
Consumer Services	Consumer Credit Counselors • Consumer Affairs Officers • Consumer Advocates • Certified Financial Planners • Insurance Representatives • Bankers • Real Estate Services Representa- tives • Financial Advisors • Investment Brokers • Employee Benefits Representatives • Hos- pital Patient Accounts Representatives • Customer Service Representatives • Consumer Re- search Department Representatives • Consumer Goods or Services Retailing Representa- tives • Market Researchers • Account Executives • Sales Consultants • Event Specialists • Inside Sales Representatives • Field Merchandising Representatives • Buyers • Small Busi- ness Owners
Cluster Knowledge and Skills	
<ul> <li>Academic Foundations</li> <li>Communications</li> <li>Problem Solving and Critical Thinking</li> <li>Information Technology Applications</li> <li>Systems</li> <li>Safety, Health and Environmental</li> <li>Leadership and</li> <li>Teamwork</li> <li>Ethics and Legal Responsibilities</li> <li>Employability and Career Development</li> <li>Technical Skills</li> </ul>	



Building Linkages in IT Occupations Framework: For Entry Level, Technical, and Professional Careers Related to the Design, Development, Support and Management of Hardware, Software, Multimedia, and Systems Integration Services

Pathways	Sample Career Specialties/Occupations
Network Systems	Network Design and Administration: Communications Analyst • Data Communications Analyst • Information Systems Administrator Information Systems Operator • Information Technology Engineer Network: Administrator • Analyst • Architect • Engineer • Manager • Operations Analysis • Security Analyst • Specialist • Technician • Transport Administrator • PC Support Special- ist • Systems: Administrator • Engineer • Support Lead • Technical Support Specialist • User Support Specialist
Information Support and Services	Database Development and Administration:         Data: Administrator • Analyst • Architect * Management Associate • Modeler • Modeling         Specialist         Database: Administration Associate • Administrator • Analyst • Developer • Manager •         Modeler • Security Expert • DSS (Decision Support Services) • Knowledge Architect •         Senior Database Administrator • Systems Analyst         Systems: Administrator • Analyst • Tester         Technical Writer: Desktop Publisher • Document Specialist • Documentation Specialist •         Editor • Electronic Publications Specialist • Publisher • Instructional Designer • Online Publisher • Technical Communicator • Editor • Publications Manager • Writer         Technical Support: Analyst • Call Center Support Representative • Content Manager         Customer: Liaison • Service Representative • Service Professional         Help Desk: Specialist • Technician • Maintenance Technician • PC Support Specialist • PC         Systems Coordinator • Product Support Engineer • Sales Support Technician • Systems Analyst         Technical: Account Manager • Support Engineer • Support Representative • Testing Engineer         Enterprise Systems Analysis and Integration: Application Integrator • Business Continuity         Analyst • Cross-Enterprise Integrator         Data: Systems Designer • Systems Manager • Warehouse Designer • E-Business Specialist • Electronic Transactions Implementer         Information Systems: Architect • Planner
Interactive Media	Digital Media: 2D/3D Artist • Animator • Audio/Video Engineer • Designer • Media Spe- cialist • Media/Instructional Designer Multimedia: Author • Authoring Specialist • Developer • Specialist • Producer • Production Assistant • Programmer • Streaming Media Specialist • Virtual Reality Specialist Web: Designer • Producer • Specialist Web Development and Administration: Web: Administrator • Architect • Designer • Page Developer • Producer • Site Developer • Specialist
Programming and Software Development	Applications: Analyst • Engineer • Business Analyst • Computer Engineer • Data ModelerOperating System: Designer/Engineer • Programmer Analyst • Program Manager • Pro- grammer • Programmer/Analyst • Project LeadSoftware Applications: Specialist • Architect • Design Engineer • Development Engineer • Engineer • QA Specialist • TesterSystems: Analyst • Administrator • Test Engineer • Tester
	Cluster Knowledge and Skills
<ul> <li>Academic Foundations</li> <li>Communications</li> <li>Problem Solving and Critical Thinking</li> <li>Information Technology Applications</li> <li>Systems</li> <li>Safety, Health and Environmental</li> <li>Leadership and</li> </ul>	

Teamwork \* Ethics and Legal Responsibilities \* Employability and Career Development \* Technical Skills



Planning, managing, and providing legal, public safety, protective services and homeland security, including professional and technical support services

Pathways	Sample Career Specialties/Occupations
Correction Services	Warden Jail Administrator Mid-level Manager • Program Coordinator and Counselor Public Information Officer • Correctional Trainer • Case Manager · Community Corrections Practitio- ner • Probation/ parole officer • Corrections Educator • Corrections Officer • Detention Deputy • Youth Services Worker • Facility Maintenance Workers • Transport Officer • Food Service Staff • Medical Staff • Dietitian · Support Staff
Emergency and Fire Management Services	Emergency Management and Response Coordinator • Emergency Planning Manager • EMT • Fire Fighter • Mgr/Supv. Of Fire Fighters • Forest Fire Fighter • Mgr/Supv. of Forest Fire Fighters • Forest Fire Inspector & Investigator • Hazardous Materials Responder • Dispatcher • Training Officer, Grant Writer and Coordinator • Rescue Workers
Security & Protective Services	Security Director • Corporate/Agency Security Director/VP • Corporate Director of Sales • Security Systems Designer/Consultant • Physical Security Specialist Consultant • Information Systems Security Specialist • Computer Forensics Specialist • Private/Corporate Investigator • Loss Prevention/Security Manager (e.g. Store, hotel) • Security Trainer/Educator • Security Sales Representative/Manager • Loss Prevention Specialist • Physical Security Assistant • Security Systems Technician (Install/maintain) • Investigative Assistant (private sector) • Secu- rity Trainer (Basics) • Security Sales Assistant • Transportation Security Supervisor • Informa- tion Security Assistant (Document Control) • Personnel Security Assistant • Executive Protection Officer (Private) • Supervisory Security officer (armed, unarmed) • Certified Security Officer (SPO, POST, Arrest Authority) • Armored Car Guard • Control Center Operator (e.g. ADT) (Monitoring Center) • Uniformed Security Officer (Unarmed proprietary and contract) • Security Clerk • Transportation Security Specialist • Computer Forensics Examiner • Ex- ecutive Protection Specialist • Gaming Surveillance Specialist • Information Security specialist • Information Technology Security • Armored Car Guards • Industrial Espionage Security Life Guard, Ski Patrol • Physical Property Security • Private Security Specialist
Law Enforcement Services	Animal Control Officer • Bailiffs • Child Support • Missing Persons • Unemployment Fraud Investigators • Criminal Investigators & Special Agents • Gaming Investigator • Bomb Techni- cian • Game Enforcement Officer • Highway Patrol Pilots • Immigration & Customs Inspectors • Mgr/Supv. Police & Detectives • Police Detectives and Criminal Investigators • Police, Fire & Ambulance Dispatchers • Police & Patrol Officers • Private Detectives & Investigators • Sher- iffs & Deputy Sheriffs • Training Officer • Transit & Railroad Police • Park Ranger • Evidence Technician • Federal Marshall
Legal Services	Administrative Law • Attorney • Case Management Specialist • Court Reporter • File and Document Manager • Information Officer • Investigator • Judge • Law Clerk • Legal Assis- tant • Legal Secretary • Magistrate Mediator/Arbitrator • Negotiator • Para legal

Planning, managing, and performing the processing of materials into inter- mediate or final products and related professional and technical support ac- tivities, such as production planning and control, maintenance, and manufac- turing/process engineering.		
Pathways	Sample Career Specialties/Occupations	
Production	Assemblers   Assemblers   Assemblers   Assemblers   Assemblers    Assemblers	
Manufacturing Production Process Development	Design Engineers   Electrical and Electronic Technicians and Technologists  Electronics Engineers  Engineering and Related Technicians and Technologists  Engineering Technicians  Industrial Engineers  Labor Relations Managers  Manufacturing Engineers  Manufacturing Technicians  Power Generating and Reactor Plant Operators  Precision Inspectors, Testers, and Graders  Process Improvement Technicians  Production Managers  Purchasing Agents  Supervisors	
Maintenance, Installation & Repair	Biomedical Equipment Technicians  Boilermakers Communication System Installers/ Repairers Computer Installers/Repairers Computer Maintenance Technicians Electrical Equipment Installers/Repairers Facility Electricians Industrial Electronic Installers/ Re- pairers Industrial Facilities Managers Industrial Machinery Mechanics Industrial Maintenance Electricians Industrial Maintenance Mechanics Industrial Maintenance Technicians Instrument Calibration and Repairers Instrument Control Technicians Job/Fixture Designers Laser Systems Technicians Maintenance Repairers Major Appliance Repairers Meter Installers/Repairers Meter Installers/ Repairers	
Quality Assurance	Calibration Technicians  Inspectors  Lab Technicians  Process Control Technicians  Quality Engineers  SPC Coordinators	
Logistics & Inventory Control	Communications, Transportation and Utilities Managers   Dispatchers   Freight, Stock, and Material Movers  Industrial Truck and Tractor Operators  Logistical Engineers  Logisticians Material Associates  Material Handlers  Material Movers  Process Improvement Techni- cians  Quality Control Technicians  Traffic Managers  Traffic, Shipping, and Receiving Clerks	
Health, Safety and Environmental Assurance	Environmental Engineers = Environmental Specialists = Health and Safety Representatives = Safety Coordinators = Safety Engineers = Safety Team Leaders = Safety Technicians	
	Cluster Knowledge and Skills	
<ul> <li>Academic Foundations</li> <li>Communications</li> <li>Problem Solving and Critical Thinking</li> <li>Information Technology Applications</li> <li>Systems</li> <li>Safety, Health and Environmental</li> <li>Leadership and Teamwork</li> <li>Ethics and Legal Responsibilities</li> <li>Employability and Career Development</li> <li>Technical Skills</li> </ul>		



#### Planning, managing, and performing marketing activities to reach organizational objectives.

Pathways	Sample Career Specialties/Occupations	
Management and Entrepreneurship	Entrepreneurs • Owners • Small Business Owners • Presidents • Chief Executive Officers • Principals • Partners • Proprietors • Franchisees • Independent X's (e.g., distributor) • Cus- tomer Service Representatives	
Professional Sales and Marketing	Inbound Call Managers • Channel Sales Managers • Regional Sales Managers • Client Rela- tionship Managers • Business Development Managers • Territory Representatives / Manag- ers • Key Account Managers • National Account Managers • Account Executives • Sales Engi- neers Sales Executives • Technical Sales Specialists • Retail Sales Specialists (big ticket) • Outside Sales Representatives • Industrial Sales Representatives • Manufacturer's Repre- sentatives • Salespersons • Field Marketing Representatives • Brokers • Agents • Field Rep- resentatives • Solutions Advisors • Sales/ Marketing Associates • Telemarketers • Customer Service Representatives	
Buying and Mer- chandising	Store Managers • Retail Marketing Coordinators • Merchandising Managers • Merchandise Buyers • Operations Managers • Visual Merchandise Managers • Sales Managers • Depart- ment Managers • Sales Associates • Customer Service• Representatives Clerks (e.g., stock, receiving, etc.)	
Marketing Communications and Promotion	Advertising Managers • Public Relations • Managers • Public Information Directors • Sales Promotion Managers • Co-op Managers • Trade Show Managers • Circulation Managers • Promotions Managers • Art/Graphics Directors • Creative Directors • Account Executives • Account Supervisors • Sales Representatives • Marketing Associates • Media Buyers/ Planners • Interactive Media Specialists • Analysts • Contract Administrators •	
Marketing Informa- tion Management and Research	Database Managers • Research Specialists / Managers • Brand Managers • Marketing Ser- vices Managers • Customer Satisfaction Managers • (Research) Project Managers • CRM Managers • Forecasting Managers •Strategic Planners, Marketing Product Planners• Planning Analysts • Directors of Market Development • Database Analysts • Research Associ- ates • Frequency Marketing Specialists • Knowledge Management Specialists • Interviewers • Customer Service Representatives •	
Distribution and Logistics	Warehouse Managers • Materials Managers Traffic Managers • Logistics Managers • Trans- portation Managers • Inventory Managers/Analysts • Logistics Analysts/ Engineers • Distribu- tion Coordinators • Shipping/Receiving Administrators • Shipping / Receiving Clerks • Cus- tomer Service Representatives •	
E-Marketing	Fulfillment Managers • E-Merchandising Managers • E-Commerce Directors • Web Site Pro- ject Managers • Internet Project Directors • Brand Managers • Forum Managers • Web Mas- ters • Web Designers • Interactive Media Specialists • Internet Sales Engineers • Site Archi- tects• User Interface Designers • On-line Market Researchers • Copywriters-Designers • Account Supervisors Customer Support Specialists • Customer Service Representatives •	
	Cluster Knowledge and Skills	
<ul> <li>Academic Foundations</li> <li>Communications</li> <li>Problem Solving and Critical Thinking</li> <li>Information Technology Applications</li> <li>Systems</li> <li>Safety, Health and Environmental</li> <li>Leadership and</li> <li>Teamwork</li> <li>Ethics and Legal Responsibilities</li> <li>Employability and Career Development</li> <li>Technical Skills</li> </ul>		



Planning, managing, and providing scientific research and professional and technical services (e.g. physical science, social science, and engineering) including laboratory and testing services, and research and development service

Pathways	Sample Career Specialties/Occupations
Engineering and Technology	Aerospace Engineer • Aeronautical Engineer • Agricultural Engineer • Agricultural Technician • Application Engineer • Architectural Engineer • Automotive Engineer • Biomedical Engi- neer • Biotechnology Engineer • Chemical Engineer • Civil Engineer • Communications Engi- neer • Computer Engineer • Computer Hardware Engineer • Computer Programmer • Com- puter Science Technician • Computer Software Engineer • Construction Engineer • Consultant • Development Engineer • Drafter • Electrical Engineer • Electrician • Electronics Technician • Energy Transmission Engineer • Environmental Engineer • Facilities Technician • Fire Pro- tection Engineer • Geothermal Engineer • Hazardous Waste Engineer • Hazardous Waste Technician • Human Factors Engineer • Industrial Engineer • Industrial Engineering Technician • Licensing Engineer • Manufacturing Engineer • Manufacturing Technician • Manufacturing Processes Engineer • Marine Engineer • Ocean Engineer • Materials Lab & Supply Tech- nician • Mechanical Engineer • Ocean Engineer • Operations Research Engineer • Packaging Engineer • Packaging Technician • Petroleum Engineer • Pharmaceutical Engi- neer • Plastics Engineer • Prototype Engineer • Quality Engineer • Quality Technician • Radio/TV Broadcast Technician • Radiology Engineer • Researcher • Safety Engineer • Software Engineer • Sound Technician • Structural Engineer • Survey Technician • Systems Design Engineer • Technical Sales Manager • Technical Writer • Telecommunications Engi- neer • Textile Engineer • Transportation Engineer
Science and Math	Analytical Chemist • Anthropologist • Applied mathematician • Archeologist • Astronomer • Astrophysicist • Atmospheric scientist • Biologist • Botanist • CAD operator • Cartographer • Chemist • Communications technologist • Conservation scientist • Cosmologist • Cryptogra- pher • Crystallographer • Demographer • Dye chemist • Ecologist • Economist • Electron- microscopist • Environmental scientist • Expert systems scientist • Geneticist • Geologist • Geophysicist • Geoscientist • Herpetologist • Hydrologist • Ichthyologist • Inorganic chemist • Laboratory Technician • Mammalogist • Marine scientist • Materials analyst • Materials scientist • Mathematician • Mathematics • Metallurgist • Meteorologist • Microbial Physi- ologist • Mycologist • Nanobiologist • Nuclear chemists • Nuclear technician • Numerical analyst • Nutritionist • Oceanographer • Organic chemist • Protozoologist • Quality- control scientist • Radio chemist • Research chemist • Research Technician • Science Teacher • Lab Technician • Scientific visualization / graphics expert • Spectroscopist • Statistician • Technical writer • Technologist • Toxicologist • Zoologist
Cluster Knowledge and Skills	
<ul> <li>Academic Foundations</li> <li>Communications</li> <li>Problem Solving and Critical Thinking</li> <li>Information Technology Applications</li> <li>Systems</li> <li>Safety, Health and Environmental</li> <li>Leadership and</li> <li>Teamwork</li> <li>Ethics and Legal Responsibilities</li> <li>Employability and Career Development</li> <li>Technical Skills</li> </ul>	

ransportation, Distribution & Logistics
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Planning, management, and movement of people, materials, and goods by road, pipeline, air, rail and water and related professional and technical support services such as transportation infrastructure planning and management, logistics services, mobile equipment and facility maintenance.

Pathways	Sample Career Specialties/Occupations
Transportation Operations	Air/Space Transportation: Transportation managers—air • Airplane pilots/copilots • Com- mercial pilots • Flight engineers • Flight attendants • Dispatchers-air • Traffic managers • Air traffic controllers • Aircraft cargo handling supervisors • Airfield operations specialists • Other airlines operations and support jobs <b>Rail Transportation</b> : Transportation managersrail • Dispatchers-rail • Traffic managers • Locomotive engineers, • Locomotive firers • Rail yard conductors and yardmasters • Railroad brake, signal and switch operators (including train crew members and yard workers) • Rail yard engineers, dinkey operators, and hostlers • Other railyard and terminal operations and support jobs <b>Water Transportation</b> : Transportation managers—water * Dispatchers—water • Traffic man- agers • Captains • Mates • Pilots of water vessels • Sailors and marine oilers • Able seamen • Ordinary seamen • Ship and boat captains • Ship engineers • Motorboat operators • Bridge and lock tenders • Other port/harbor/waterway/marina operations and support jobs <b>Road Transportation</b> : Transportation managers—road • DispatchersTruck/bus/taxi, traffic managers • Truck drivers-heavy • Truck drivers-tractor-trailer • Truck driversIlight or deliv- ery services • Bus drivers-transit and intercity • Bus drivers-school • Taxi drivers and chauf- feurs • Truck/bus/taxi terminal operations and support jobs <b>Transit Systems</b> : Transportation managers—mass transit • Dispatchers-bus • Traffic manag- ers • Dispatchers-rail • Traffic managers • Bus drivers-transit and intercity • Subway and streetcar operators • Other terminal operations and support jobs
Logistics Planning and Management Services	Logisticians • Logistics managers • Logistics Engineers • Logistics analysts • Logistics consultants • International logistics
Warehousing and Distribution Center Operations	Warehouse managers • Storage and distribution managers • Industrial and packaging engi- neers • Traffic, shipping and receiving clerks • Production, planning, expediting clerks • First- line supervisors/managers of helpers • Laborers, and material movers-hand • First-line super- visors/managers of transportation and material-moving machine and vehicle operators • Laborers and freight, stock and material movers, hand • Car, truck and ship loaders • Packers and packagers-hand • Other packaging/packing/material handling and moving jobs
Facility and Mo- bile Equipment Maintenance	<b>Facility:</b> Facility maintenance managers and engineers • Industrial equipment mechanics • Industrial electricians, • Electrical/electronic technicians • Other facility/terminal maintenance jobs <b>Mobile Equipment:</b> Mobile equipment maintenance managers • Electrical and electronic installers and repairers—transportation equipment • Mobile heavy equipment mechanics <u>Air/Space</u> —Aerospace engineering and operations technicians • Aircraft mechanics and ser- vice technicians • Airframe mechanics • Power plant mechanics • Aircraft engine specialists • Aircraft body and bonded structure repairers • Avionics technicians. <u>Water</u> —Motorboat me- chanics • Ship mechanics and repairers • Motorboat mechanics • Automotive/truck mechanics and body repairers <u>Rail</u> —Rail car repairers • Signal and track switch repairers • Rail loco- motive and car mechanics and repairers <u>Road</u> —Electronic equipment installers and repair- ers—motor vehicle • Automotive body and related repairers • Automotive glass installers and repairers • Automotive service technicians and mechanics • Automotive master mechanics • Automotive specialty technicians • Bus and truck mechanics and diesel engine specialists • Mo- torcycle mechanics • Bicycle repairers • Tire repairers and changers



Planning, management, and movement of people, materials, and goods by road, pipeline, air, rail and water and related professional and technical support services such as transportation infrastructure planning and management, logistics services, mobile equipment and facility maintenance.

Pathways	Sample Career Specialties/Occupations	
Transportation Systems/ Infrastructure Planning, Management, and Regulation	General—IntermodalUrban and regional planners • Civil engineers • Engineering technicians • Surveying and mapping technicians • Government service executives • Environmental compliance inspectors <u>Air/Space</u> —Air traffic controllers • Aviation inspectors         Road       Traffic engineers • Traffic technicians • Motor vehicle inspectors • Freight inspectors, Rail         Rail       Railroad inspectors       Water         Marine cargo inspectors • Vessel traffic control specialists         Transit       Public transportation inspectors         Other       • Other         Regulators • Inspectors, other federal/state/local transportation agency jobs	
Health, Safety and Environmental Management	Health and safety managers • Industrial health and safety engineers • Environmental scien- tists and specialists • Environmental science and protection technicians • Environmental manag- ers and engineers • Environmental compliance inspectors * Safety analysts	
Sales and Service	Marketing managers, • Sales managers • Sales representatives—transportation/logistics ser- vices • Reservation, travel and transportation agents/clerks • Cargo and freight agents • Customer service managers, • Customer service representatives • Customer order and billing clerks • Cashiers, counter and rental clerks	
Cluster Knowledge and Skills		
<ul> <li>Academic Foundations</li> <li>Communications</li> <li>Problem Solving and Critical Thinking</li> <li>Information Technology Applications</li> <li>Systems</li> <li>Safety, Health and Environmental</li> <li>Leadership and</li> <li>Teamwork</li> <li>Ethics and Legal Responsibilities</li> <li>Employability and Career Development</li> <li>Technical Skills</li> </ul>		