Proposal Item #1: Wireless Refresh and Management Licensing

Item Requested	Qty Requested	ANM Item Bid	Qty	Unit price	Ext Price	Rising Sun Technologies Item Bid	Qty	Unit price	Ext Price	Notes
Wifi 6 APs (Ruckus R650)	103	901-R650-US00	103	$ 511.42	$ 52,676.26	Ruckus R650	103	$ 686.05	$ 70,663.15	
Wifi 6 APs (Ruckus T350)	8	901-T350-US20	8	$ 575.53	$ 4,604.24	Ruckus T350c	8	$ 749.74	$ 5,997.92	
Labor and Installation	1	Install	1	$ 24,950.00	$ 24,950.00	Install	1	$ 63,042.22	$ 63,042.22	
analytics software for existing and new APs	741	CLD-BNDL-SZWA-EDU5	741	$ 134.04	$ 99,323.64	SZAP Mgmt License	741	$ 167.55	$ 124,154.55	For RST, installation includes Project design, Installer, Labor,
				Total	$ 181,554.14			Total	$ 263,857.84	Travel Time, Per diem lodging, per diem meals, and mileage

Proposal Item #2: Licensing for Existing Switch Mgmt

Item Requested	Qty Requested	ANM Item Bid	Qty	Unit price	Ext Price	Rising Sun Technologies Item Bid	Qty	Unit price	Ext Price	
Licenses to manage (ICX7150)	296	L09-0001-SGCX	296	$ 38.95	$ 11,529.20	ICX7150 Licenses	296	$ 81.25	$ 24,050.00	
Labor and Installation	1	Install	1	$ 6,675.00	$ 6,675.00	Install	1	$ 5,929.40	$ 5,929.40	
				Total	$ 18,204.20			Total	$ 29,979.40	N/A

Proposal Item #3: Category Two Basic Maintenance – Ruckus Wireless District Wide

Item Requested	Qty Requested	ANM Item Bid	Qty	Unit price	Ext Price	Rising Sun Technologies Item Bid	# of day	Unit price	Ext Price	
BMIC for 741 APs and 2 Controllers - break/fix/replace	743	BMIC Hrly Rate - Level 1 Engineering		$ 145.00		BMIC Daily Rate	5	$ 1,187.40	$ 5,937.00	For RST, Requires 8 hours minimum - per diem rate for
		BMIC Hrly Rate - Level 2 Engineering		$ 175.00					$ -	lodging, meals, and travel. We did an average of the rates
		BMIC Hrly Rate - Level 3 Engineering		$ 250.00					$ -	provided and multiplied that by estimated hours needed, for
		BMIC Hrly Rate - Level 4 Engineering	20	$ 300.00	$ 4,350.00				$ -	ANM. RST provided a daily rate. We multiplied that rate by
					$ 4,350.00			Total	$ 5,937.00	estimated number of days needed for maintenance.

Proposal Item #4: Category Two Basic Maintenance and MAC – District Wide Cabling

Item Requested	Qty Requested	ANM Item Bid	Qty	Unit price	Ext Price	Rising Sun Technologies Item Bid	Qty	Unit price	Ext Price	
BMIC Price per drop (total cost of installation)	9480	BMIC Hrly Rate	70	$ 80.00	$ 5,600.00	BMIC Hrly Rate	70	$ -	$ -	We compared ANM's cost for basic maintenance plus MAC per
MAC Price per drop (total cost of installation)	100	MAC Price per Drop	100	$ 268.81	$ 26,881.00	MAC Price per Drop	100	$ 395.00	$ 39,500.00	drop to RST's MAC per drop. No hourly rate provided by RST
				Total	$ 32,481.00			Total	$ 39,500.00	for BMIC. Only MAC and a minimum of 8 hours per visit.

Proposal Item #5: Category Two Basic Maintenance and Support – Network Electronics

Item Requested	Qty Requested	ANM Item Bid	Qty	Unit price	Ext Price	Rising Sun Technologies Item Bid	# of day	Unit price	Ext Price	
BMIC of Firewall, Controllers, Switches (PA-5220 Firewall(1), Ruckus SmarZone 100(2), Cisco Switches(74), Brocade Switches(2), and Ruckus Switches(296))	375	BMIC Hrly Rate - Level 1 Engineering		$ 145.00		BMIC Daily Rate	15	$ 2,301.40	$ 34,521.00	
		BMIC Hrly Rate - Level 2 Engineering		$ 175.00						For RST, BMIC Hrly Rate is for $143/hr (8 hr min), $961.40 for
		BMIC Hrly Rate - Level 3 Engineering		$ 250.00						each visit, and $196 per diem for each technician. For ANM,
		BMIC Hrly Rate - Level 4 Engineering	75	$ 300.00	$ 16,312.50					we did an average of the rates provided and multiplied that by
SmarNet Maintenance	2	No Bid	N/A			No Bid	N/A			estimated hours needed. RST provided a daily rate. We
Brocade Essential Support	2	No Bid	N/A			No Bid	N/A			multiplied that rate by estimated number of days needed for
Palo Alto Mtc. -PAN-SVC-PREM-5220-R	1	No Bid	N/A			No Bid	N/A			maintenance. Both ANM and Rising Sun "NO BID" the
Palo Alto Mtc. -PAN-PA-5220-TP-R	1	No Bid	N/A			No Bid	N/A			SmartNet mtc, Brocade essentials support, and the Palo Alto
Palo Alto Mtc. -PAN-PA-5220-WF-R	1	No Bid	N/A			No Bid	N/A			subscriptions.
				Total	$ 16,312.50			Total	$ 34,521.00	

Proposal Item #6: Category Two Basic Maintenance – Fiber – District Wide

Item Requested	Qty Requested	ANM Item Bid	Qty	Unit price	Ext Price	Rising Sun Technologies Item Bid	Qty	Unit price	Ext Price	
MAC	155 (75,000ft)	Price per fiber	5	$ 2,337.12	$ 11,685.60	Mtc cost per month ($4,000)	12	$ 4,000.00	$ 48,000.00	
Maintenance on Fiber from MDF to IDF		BMIC Hrly Rate	50	$ 80.00	$ 4,000.00				$ -	The district estimates to need 5 new fiber runs and 50 hours of
					$ -				$ -	BMIC on fiber. RST only bid Maintenance and at a flat rate of
					$ -				$ -	$4,000 per month. We compared that to ANM's bid which
				Total	$ 15,685.60			Total	$ 48,000.00	contains price per fiber run and basic maintenance hourly rate.

	Total Cost	$ 268,587.44		Total Cost	$ 421,795.24